



Sherando High School

Band Boosters General Membership

Meeting Minutes For Oct. 4, 2023

- Call to order at 7:03 p.m.

Attendance

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	x

- Welcome from Adam Stein
- Treasurer Report - Danielle Jones (see below)
 - o Tag Day totals wer \$13,500 so far
 - o Overall, the SHSBBA is in the black by about \$5,600
 - o Homecoming concessions sales total – \$577 made
 - o Football game merchandise sales – Roughly \$650 doing that
- Old Business / Committee Updates
 - o Safe Halloween Update - Noelle Callas
 - Is Sunday, Oct. 15; Noelle talked to the band members on Oct. 4, telling them how the boosters need their help and parents' help for the event. This year's unique, because there isn't a Saturday competition. Volunteer signups are available and food donations are still needed for concessions. Sponsorships from small businesses, for items to be

put in Goody Bags, raised \$1,200. Volunteers set to stuff the bags from 5-7 p.m. on Monday, Oct. 9.

o Advancement Update -

- GotSneakers Drive: Will put out big pink Apple Blossom trash cans at a variety of Frederick County schools, Wilkins Shoe Center, and a swim business from Monday, Oct. 23, to Nov. 5 to collect sneakers with soles.
- Krispy Kreme fundraiser will run from Oct. 18-Nov. 2. Through it, kids can raise some money for future band trips, and gift card prizes will be given to top-selling students. Asking home improvement businesses for sponsorships to place business cards on top of the donut boxes.
- Our month with Newtown Print & Mail is December. The business loves supporting Sherando.
- Chipotle Spirit Night is on Jan. 14 from 4-8 p.m.
- Pushed car wash fundraiser at 5 Star Auto Spa in Winchester to the end of March

o HundredX - Phil Benson asked about when we can do this again, and the boosters are looking for a definitive answer

o Catherine Dodrill asked everyone to sign up for Raise Right

o Golf Tournament Update - Guy Curtis, who is chairing this event, said the committee is securing Friday, May 24, 2024, with a 1 p.m. start, for the links at Shenandoah Valley Golf Course and the club is donating use of the terrace there. Committees have been set up. Gotten a few volunteers from email blast. If people are interested in helping - next meeting Wednesday, Oct. 18 at 6 p.m. - location to be determined. Kayla Wright said this is also NHS induction night. For those who can't make the meeting, Noelle said those who are interested in participating can still email for more information.

• New Business - Adam Stein

o Parade of Champions is this weekend and hands are needed for trailer unloading/loading at JMU, since chaperones will be further away from equipment and unable to assist

- Chris Kilkus - It's a big venue. He said he needs a parent to prevent kids from panicking during the wait time. Two trailers will follow buses to the convocation parking lot. Have to drop off sousaphones and guard equipment with the kids. Rest of the equipment goes to Godwin.
 - Front ensemble will warm up at the bookstore
 - On the field, go with the taped marks, because the hash marks are different
 - Kids will take instruments with them for photos
 - The goal is to do post-performance tasks quickly for the kids, so they can see several other bands
 - Will do a separate conversation with the kids, reminding them to keep on their uniform tops and stay with the group. Kayla Wright added that with the expected chilly weather, kids should layer up under the uniform.
 - Plenty of food available there
 - POC is very regimented
- Cosner: things have been strange, with information on this competition being later than usual
 - Doesn't have a logistical packet. He has linked the POC website on the band calendar. It's pretty much the same as last year.

o 2024 AIA Contest Announcement - Kayla Wright

- We got a contest, even as a double amount of programs applied - our date is March 9.
- Last year, 14 guard units and 12 percussion units competed at Sherando.
- Last year's event - Sherando's first - made about \$10,000 in profit

- This year's event is the same weekend as WGI percussion in Richmond, but Kayla noted that AIA is predominantly guard, and she hopes to see a total of about 40-45 units (guard/percussion)
 - She did note that organizers think they discovered last year that Sherando may be better set up for a color guard competition?
 - Planning updates will be shared in November and December, and volunteer signup sheets will be sent out in January
 - Last year Wright said she was conservative on use of the building. This year, she's using the whole building – it's reserved for the whole day, meaning that EVERYTHING - all spaces - are available for the competition for the day.
 - Last year had subcommittees - will do the same this year.
 - Spectators/Finance
 - Volunteers/Unit check-in
 - Concessions
 - Judge/Director/Volunteer Hospitality
 - Marketing/Sponsorships... etc...
- Important Dates - They're all on the band website calendar.
 - o 10/06 - All VA Jazz Auditions
 - o 10/07 - Parade of Champions Competition at JMU
 - o 10/09 - RaiseRight Orders Due
 - o 10/15 - Safe Halloween
 - o 10/16 - Winter Guard "Callout" Interest Meeting
 - o 10/16 - Indoor Percussion "Callout" Interest Meeting
 - o 10/21 - State Assessment Competition at Massaponax HS
 - o 10/23 - RaiseRight Orders Due
 - o 10/28 - Championship Competition at Liberty University
 - Other - Adam said the boosters will probably open up spirit wear order in November for the holidays
 - Percussion Director Report - no Scott
 - Guard Director Report - Winter guard callout is at 5:30 p.m. on 10/16. That's when the practice and competition schedule, as it is, will be distributed, too.
 - Band Director Report - Joel Cosner. Cosner noted that the last competition prior to JMU was on Sept. 16. He and Sam said they've been telling students to just do their best at JMU, which is the second competition of the season.

Adjourn at 7:48 p.m.

Sherando High School Band Boosters

Profit and Loss

September 2023

	SEP 2023	TOTAL
Income		
Band Fee	1,420.29	\$1,420.29
Band Shoes - DrillMaster	168.36	\$168.36
Fundraiser - Calendar Fall 2023	2,631.87	\$2,631.87
Fundraising		\$0.00
Concessions	777.00	\$777.00
Merchandise	646.95	\$646.95
RaiseRight/Scrip	475.76	\$475.76
Safe Halloween		\$0.00
Safe Halloween Sponsor	300.00	\$300.00
Total Safe Halloween	300.00	\$300.00
Spirit Wear Sales	565.35	\$565.35
Tag Day	10,518.70	\$10,518.70
Total Fundraising	13,283.76	\$13,283.76
Savings Account Interest	2.28	\$2.28
Uniforms - TShirts	514.84	\$514.84
Total Income	\$18,021.40	\$18,021.40
GROSS PROFIT	\$18,021.40	\$18,021.40
Expenses		
Concessions - Homecoming	200.00	\$200.00
Instrument & Repair		\$0.00
Instrument Purchase - Percussion	473.27	\$473.27
Total Instrument & Repair	473.27	\$473.27
Insurance	321.00	\$321.00
Meals & Entertainment		\$0.00
Tailgate	461.31	\$461.31
Total Meals & Entertainment	461.31	\$461.31
Office Supplies & Software	30.00	\$30.00
Other Business Expenses	300.00	\$300.00
POS Machines	2.45	\$2.45
Props for Competitions	168.02	\$168.02
Safe Halloween	467.08	\$467.08
Vending-items	76.74	\$76.74
Total Expenses	\$2,499.87	\$2,499.87
NET OPERATING INCOME	\$15,521.53	\$15,521.53
NET INCOME	\$15,521.53	\$15,521.53

Sherando High School Band Boosters

Profit and Loss

July - September, 2023

	JUL 2023	AUG 2023	SEP 2023	TOTAL
Income				
AIA Competition - Host		181.20		\$181.20
Band Fee	354.49	4,071.58	1,420.29	\$5,846.36
Band Shoes - DrillMaster	43.00	1,851.45	168.36	\$2,062.81
Fundraiser - Calendar Fall 2023	368.17	6,047.01	2,631.87	\$9,047.05
Fundraising				\$0.00
Car Wash	885.00	28.86		\$913.86
Concessions			777.00	\$777.00
Corporate Sponsor/Donation		388.10		\$388.10
Donations		168.51		\$168.51
HundredX	7,696.00			\$7,696.00
JB Ice Cream Night	120.00			\$120.00
Merchandise		82.77	646.95	\$729.72
RaiseRight/Scrip	209.11	299.49	475.76	\$984.36
Safe Halloween				\$0.00
Safe Halloween Sponsor			300.00	\$300.00
Total Safe Halloween			300.00	\$300.00
Spirit Wear Sales			565.35	\$565.35
Tag Day			10,518.70	\$10,518.70
Touch a Truck	1.11			\$1.11
Total Fundraising	8,911.22	967.73	13,283.76	\$23,162.71
Guard - Sale of Equipment	425.00	160.00		\$585.00
Savings Account Interest			2.28	\$2.28
Uniforms - TShirts		59.38	514.84	\$574.22
Total Income	\$10,101.88	\$13,338.35	\$18,021.40	\$41,461.63
GROSS PROFIT	\$10,101.88	\$13,338.35	\$18,021.40	\$41,461.63
Expenses				
Award Banquet	396.00			\$396.00
Concessions - Homecoming			200.00	\$200.00
Contractors	1,000.00			\$1,000.00
Drill Writing	3,500.00			\$3,500.00
Indoor Expenses				\$0.00
Drill Writing		1,200.00		\$1,200.00
Music		180.00		\$180.00
Total Indoor Expenses		1,380.00		\$1,380.00
Instrument & Repair				\$0.00
Instrument Purchase - Percussion		645.85	473.27	\$1,119.12
Total Instrument & Repair		645.85	473.27	\$1,119.12
Insurance	524.00		321.00	\$845.00

Sherando High School Band Boosters

Profit and Loss

July - September, 2023

	JUL 2023	AUG 2023	SEP 2023	TOTAL
Meals & Entertainment				\$0.00
Band Camp Meals		970.19		\$970.19
Pool Party		68.79		\$68.79
Tailgate			461.31	\$461.31
Total Meals & Entertainment		1,038.98	461.31	\$1,500.29
Music	2,501.93			\$2,501.93
Office Supplies & Software	30.00	30.00	30.00	\$90.00
Other Business Expenses			300.00	\$300.00
POS Machines	82.45	42.45	2.45	\$127.35
Props for Competitions		1,194.06	168.02	\$1,362.08
Guard Prop	1,086.75	1,015.89		\$2,102.64
Percussion Floor	1,300.00			\$1,300.00
Total Props for Competitions	2,386.75	2,209.95	168.02	\$4,764.72
Safe Halloween			467.08	\$467.08
Scholarship	4,000.00			\$4,000.00
Taxes & Licenses	6.00			\$6.00
Uncategorized Expense		14.10		\$14.10
Uniforms				\$0.00
Drill Shoes		2,007.00		\$2,007.00
Guard	4,987.50			\$4,987.50
Instrument & Percussion Uniform	3,723.90			\$3,723.90
Show Shirt	2,785.50			\$2,785.50
Total Uniforms	11,496.90	2,007.00		\$13,503.90
Vending-items			76.74	\$76.74
Total Expenses	\$25,924.03	\$7,368.33	\$2,499.87	\$35,792.23
NET OPERATING INCOME	\$ -15,822.15	\$5,970.02	\$15,521.53	\$5,669.40
NET INCOME	\$ -15,822.15	\$5,970.02	\$15,521.53	\$5,669.40