



# Sherando High School Band Boosters General Membership Meeting Minutes For August 2, 2023

**Called to Order 7:06 p.m.**

## Attendance

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

## Welcome

### **Treasurer's Report** (see July P/L statement at the end of the minutes doc)

- Treasurer Danielle Jones explained the most recent budget. She also reviewed the concept of Scrip/Raise Right, in which you can buy gift cards and then funds (rebates) are deposited into student accounts to help cover expenses.

- Cosner said that a previous family paid all band fees except their first through Scrip/Raise Right earnings
- Danielle invited anyone with any questions about anything, including Raise Right, to contact her.

### **Old Business**

- Uniform Fittings Update - Catherine Dodrill
  - People are being fitted during the remainder of this week. 30-40 kids still need to be fitted. New uniform pants have come in, as well.
- Prop Committee Updates - Chris Kilkus
  - 3 of 4 ramps complete. Fourth will be finished soon. Will paint with paint with sand mixed in to aid with traction.
  - "Nest" is also in the process of being constructed. Still need to figure out the steps to it.
- Band Camp Pool Party
  - Friday, Aug. 4. 7-11 p.m., Boosters will provide pizza and drinks. Everyone else, bring dessert or something to share.

### **New Business**

- Student Band Officer Introductions
  - Rylie Benson, band president; Josie Austin, historian; Joe Selznick, vice president; also, the social media officer, Alena Frazier; introduced themselves and said they want to be more of a liaison between the band and the boosters.
- Advancement/Fundraising updates - Noelle Callas
  - Noelle reminded everyone that the calendar fundraiser money is due on the last day of band camp.
  - She also mentioned the benefits of using Raise Right. She said she was able to fund her child's entire student account from Walmart gift cards. Would like to set up an informational table about it at the parent preview this year to familiarize parents with it.
  - She noted that there's an advancement committee this year, which she invited families to join. The committee brainstormed ideas a few weeks ago. Said corporate donors are a huge source of income for any organization, and that she's looking to do more in the way of acquiring corporate donors this year.
  - We have money jugs out at Paladin and Miller Hardware, both in Stephens City, to raise money via loose change.
  - Devon Stein added that we'll also have a money jug/band table out at a Route 11 Yard Crawl space in August.
  - Other fundraising notes from Noelle: Spirit Nights are always a big hit, and she noted that the boosters usually do a Krispy Kreme fundraiser

- Noelle said a golf tournament is being considered as a third large community event fundraiser
- Boosters member Guy Curtis has set up such tournaments in the past. He noted that the majority of fundraising occurs from the sponsorship of the event. He said such an event can generate up \$8,000 to \$10,000 with the sponsorships and then golfer purchases. This idea will be discussed further in the future.
- **Band Camp Needs Discussion**
  - 2nd Week of Camp needs more volunteers and fruit
- **Band Camp Potluck/Preview Performance - Friday Aug 11. 6:30 p.m., Boosters will provide drinks.**
  - Adam Stein said this is an opportunity to see the first official performance of the show this year.
  - Juniors/seniors are asked to bring main courses, and freshman/sophomore families to bring sides/desserts. This info is also on the boosters' website.
- **Fall Marching Season Logistics - Chris Kilkus**
  - Chris said 150 kids and all their equipment (two trailers' worth) is a lot to move safely and to do so requires a great deal of help. Parents don't need to know anything in particular to help. Once they're there, someone will give them something to do. For example, last year, it took the assistance of 14 parents just to get the band setup onto the field.
  - Help is also needed at the tailgate meal the boosters provide to the band before home games. A student asked about vegetarian options for the tailgate meal. Chris said that he can provide whatever food a student needs with 24 hours' notice.
  - Catherine Dodrill added that help is also always needed for loading and unloading equipment on competition days.
- **Other**
  - Cosner noted a scholarship award winner, Jona Benson, going to study music ed at JMU - she sent a "thank you." Cosner read the note.
  - Adam Stein said Spirit Wear is on sale now - available through Aug. 11 at midnight.
  - Adam said Sherando is wrapping the columns in the commons area. Offered school orgs opp to have a wrap. \$342. Create design and work with FastSigns on that. Board interested in doing. He asked if anyone was interested in doing the wrap design. Band student officers said they're all interested in working on the design.
- **Safe Halloween Discussion**
  - After extensively considering several ideas – moving the date to after Halloween, or creating a new event featuring multiple holidays to replace Safe Halloween –

to avoid conflict with the VMBC championships at Liberty University on the 28th and a possibly very late return by the band from that competition, the general membership decided to “pencil in” **Safe Halloween on Sunday, Oct. 15**, because that weekend is unlikely to include a competition and the general membership wants to maintain this community event/fundraiser. Several boosters noted that this event requires several days’ of setup.

- Important Dates - They’re all on the band website calendar.
  - 8/04 - Band Pool Party
  - 8/11 - Parent Preview/Potluck
  - 8/14 - RaiseRight order due/Transition Day for Freshmen
  - 8/15 - First Day of School
  - 8/19 - Full Band Rehearsal
  - 8/25 - FIRST Home Football Game!
  - 8/28 - RaiseRight order due
  - 8/30 - Full Band Rehearsal
  - 8/31 - Thursday Night - Home Football Game / Senior Night
  
- **Percussion Director Report**
  - Scott Kittrell: Percussion order has been put in for the season; kids are working hard
  
- **Guard Director Report**
  - Kayla Wright said these students, across all portions of the band, are really committed and focused
  - She noted that the Winc/FC Preview is on Thurs., Sept. 7 at James Wood, at approx. 6 p.m. All four high schools and SU will perform for one another.
  
- **Band Director Report**
  - Joel Cosner said the students are working extremely hard and committing to the process. This year’s opener has more moving sets than last year, and it’s already set. This year, they’re using the Ultimate Drill Book app, which allows students to see the big picture with animation - you can play the animation from set 16 to set 17, for example.
  - He said the band has the best staff it could possibly ask for, too.

**Adjournment 8:24 p.m.**

Sherando High School Band Boosters  
Profit and Loss  
July 2023

	Total
<b>Income</b>	
Band Fee	354.49
Fundraiser - Calendar Fall 2023	368.17
Fundraising	
Car Wash	885.00
HundredX	7,696.00
JB Ice Cream Night	120.00
RaiseRight/Scrip	209.11
Touch a Truck	1.11
Total Fundraising	<b>\$ 8,911.22</b>
Guard - Sale of Equipment	425.00
Shoes	43.00
Total Income	<b>\$ 10,101.88</b>
Gross Profit	<b>\$ 10,101.88</b>
<b>Expenses</b>	
Award Banquet	396.00
Contractors	1,000.00
Drill Writing	3,500.00
Insurance	524.00
Music	2,501.93
Office Supplies & Software	30.00
POS Machines	82.45
Props for Competitions	
Guard Prop	1,086.75
Percussion Floor	1,300.00
Total Props for Competitions	<b>\$ 2,386.75</b>
Scholarship	4,000.00
Taxes & Licenses	6.00
Uniforms	
Guard	4,987.50
Instrument & Percussion	
Uniform	3,723.90
Show Shirt	2,785.50
Total Uniforms	<b>\$ 11,496.90</b>
Total Expenses	<b>\$ 25,924.03</b>
Net Operating Income	<b>-\$ 15,822.15</b>
Net Income	<b>-\$ 15,822.15</b>
<b>July Account Balances</b>	
General	11,362.70
Script	6,922.03
Savings	19,912.89

*balance after checks clear*