



Sherando High School

Band Boosters General Membership Meeting Minutes For Sept. 6, 2023

- Call to order at 7:05 p.m.
- Welcome

Attendance

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

- Treasurer Report - Danielle Jones
 - o Danielle said the boosters are extending the calendar fundraiser until the end of September to raise more money.
 - o Danielle said it looks like more people are participating in Raise Right. She said if anyone has questions, please ask about Raise Right. She noted that once you get the hang of it, it is user friendly to buy the gift cards online to benefit student accounts.
- Old Business
 - o Advancement Update - Noelle Callas
 - Noelle offered a reminder that Saturday's tag day is our next big fundraiser

- She said the boosters will do a sneaker drive with collection boxes at Sherando, elementary schools, perhaps businesses. The sneakers collected will be shipped off to Got Sneakers to be recycled into items and we'll receive money based on the condition of the donated sneakers.
- For our corporate sponsorship program, Noelle has created a new letter and form with four levels of sponsorship and in-kind donation options. There's also a separate option to opt into supporting specific events (which have their own sponsorship requirements). She will also talk with Sherando administrators tomorrow to clarify what we can offer our sponsors. Noelle encouraged all parents to talk to businesses they know about sponsoring or to tell her about potential sponsors.
 - Sam Kilkus said a previous parent did this and brought in a good deal of money. He might be a good resource. Sam will provide his contact info to Noelle. He set up tailgate sponsorships a couple of years ago - almost all tailgate meals were paid for through this.
- Golf Tournament Discussion - Guy Curtis
 - Hopefully this tournament can tap into/reach/engage new audiences for the band in a fun way. Essentially, it's a day where golfers can come out, band members can support with fundraising activities. Right now, he's organizing chairs – people who could lead each part of the tournament: we need a golfer chair to connect with golfers/get them signed up; a corporate sponsor chair; logistics chair; perhaps get an honorary chair of some sort, who could speak on behalf of the event (that's a long-term thing). If we offer an afternoon tournament, perhaps students could help out in some way. Sam noted that if the event includes alcohol, she believes that students can't work at them and we'll need a clear answer from the school about the rules. Guy said we're looking at May for this. Can make an additional few thousand dollars from extras, like extra hits, mulligans, band students playing an instrument next to a player as they try to swing, etc... Perhaps band students could help with selling extras. If we have an honorary chair, who will draw community attention, they'll speak on behalf of the tournament. Catherine Dodrill suggested putting information about the tournament needs in the band newsletter and to ask for help. Phil Benson noted potential conflict for volunteers if this occurs on the same weekend as Touch a Truck. No absolute date was settled upon, but Guy said to reserve a date a solid six months before the tournament.
- o SHS Column Wrap - Any update on this from the students or administration? Sam Kilkus said there's no update
- New Business
 - o Logistics for Marching Band Preview at James Wood HS. - Chris Kilkus asked communications to send out a newsletter tomorrow morning, because we don't have people signed up. He'd like to use this to gauge how many people to help set up/transport.
 - o Equipment Maintenance Needs - Chris Kilkus
 - "shelf" for screens (4x8 piece of plywood for both screens for guard equipment)
 - maybe a better bottom leg option for screen carts - right now we're using a thin PVC pipe – not very strong
 - caster docks (ordered, no delivery date yet)
 - brass instrument repairs are generally needed, maybe he'll schedule a care class (sometime before the end of this season)
 - o Tag Day News and Notes - Adam

- Tag day is coming up on Saturday. More signups are needed (Sam).
- Ciara will post the Facebook Fundraiser for this and will put out email call for drivers, too
- Signup link for drivers is in the newsletter and on the website.

- o Safe Halloween
 - We're looking for volunteers willing to help with Safe Halloween planning, prep, etc.. - We need someone to head up a committee for concessions/general organization – looking at Oct. 13-15 setup, with the event occurring on Oct. 15. Kids know how to do some setup. Sam said we do need muscle for setup.
 - If we don't have the hands/commitment, we can't do this.
 - We can add concession items to our wishlist or through signup genius.

- o Homecoming Concessions (Needs an organizer)
 - Adam is checking on the health permit (and fee?) and key access to the concession stand in Newtown Commons.
 - We will put out a SignUpGenius list for food donations. These should be brought to school prior to the homecoming parade so we know exactly what we have available for the concession stand.
 - Set up a table there to sell our other band merch?
 - We'll make new pricing posters. Kayla Wright will make the signs once we have the prices.
 - Signup Genius for Volunteers - Sam about five people work in the booth

- o Krispy Kreme Fundraiser - Catherine (chair) and Noelle (co-chair). Danielle Jones is the backup on this. They'll confirm dates soon.

- Important Dates - They're all on the band website calendar.
 - o 9/07 - Frederick/Winchester Marching Band Preview Show
 - o 9/09 - Tag Day/Full Band rehearsal
 - o 9/11 - RaiseRight orders due
 - o 9/16 - Competition at Stuarts Draft HS
 - o 9/22 - Home Football Game
 - o 9/23 - Competition at South County HS
 - o 9/25 - RaiseRight orders due
 - o 9/27 - Homecoming Parade
 - o 9/29 - Homecoming Game *8th Grade Night*

- Percussion Director Report - Scott Kittrell
 - o Doesn't have much to say tonight
 - o Winter percussion auditions start the week after VMBC championships at the end of October

- Guard Director Report - Kayla Wright
 - o Winter guard callout meeting will be mid-October
 - o Hopefully staff can sit with admin about available gym time for indoor season practices
 - o On Sept. 24, we'll know what date we'll receive for hosting an AIA competition in the spring - feels like we had a well-run competition last year. She feels that we'll get a spot.
 - o Guard uniforms - they're needed by next Saturday.

- Student Representatives - nothing to report, but they appreciate the boosters

- o Catherine Dodrill asked the student reps if they can communicate with other students to talk to their parents about volunteering – just to give an hour or two every once in a while... just one event would help
 - o Student Alena Frazier said the students can put more content out on social media, like on Instagram. Chris Kilkus said maybe the social posts/video can show parents helping out. Conversation centered keeping it light on social, but still asking for help.
- Band Director Report - Joel Cosner
 - o Has been talking to students about practicing to dominate and be elite
 - o He will update the schedule if there are weather changes
 - o Jazz ensemble started up this morning
- Adjourned at 7:50 p.m.

Sherando High School Band Boosters

Profit and Loss

July - August, 2023

	TOTAL
Income	
AIA Competition - Host	181.20
Band Fee	4,426.07
Band Shoes - DrillMaster	1,894.45
Fundraiser - Calendar Fall 2023	6,415.18
Fundraising	
Car Wash	913.86
Corporate Sponsor/Donation	388.10
Donations	168.51
HundredX	7,696.00
JB Ice Cream Night	120.00
Merchandise	82.77
RaiseRight/Scrip	508.60
Touch a Truck	1.11
Total Fundraising	9,878.95
Guard - Sale of Equipment	585.00
Uniforms - TShirts	59.38
Total Income	\$23,440.23
GROSS PROFIT	\$23,440.23
Expenses	
Award Banquet	396.00
Contractors	1,000.00
Drill Writing	3,500.00
Indoor Expenses	
Drill Writing	1,200.00
Music	180.00
Total Indoor Expenses	1,380.00
Instrument & Repair	
Instrument Purchase - Percussion	645.85
Total Instrument & Repair	645.85
Insurance	524.00
Meals & Entertainment	
Band Camp Meals	970.19
Pool Party	68.79
Total Meals & Entertainment	1,038.98
Music	2,501.93
Office Supplies & Software	60.00
POS Machines	124.90

Sherando High School Band Boosters

Profit and Loss

July - August, 2023

	TOTAL
Props for Competitions	1,194.06
Guard Prop	2,102.64
Percussion Floor	1,300.00
Total Props for Competitions	4,596.70
Scholarship	4,000.00
Taxes & Licenses	6.00
Uncategorized Expense	14.10
Uniforms	
Drill Shoes	2,007.00
Guard	4,987.50
Instrument & Percussion Uniform	3,723.90
Show Shirt	2,785.50
Total Uniforms	13,503.90
Total Expenses	\$33,292.36
NET OPERATING INCOME	\$ -9,852.13
NET INCOME	\$ -9,852.13

**Sherando High School Band Boosters
Profit and Loss
August 2023**

	Total
Income	
AIA Competition - Host	181.20
Band Fee	4,071.58
Band Shoes - DrillMaster	1,851.45
Fundraiser - Calendar Fall 2023	6,047.01
Fundraising	
Car Wash	28.86
Corporate Sponsor/Donation	388.10
Donations	168.51
Merchandise	82.77
RaiseRight/Scrip	299.49
Total Fundraising	\$ 967.73
Guard - Sale of Equipment	160.00
Uniforms - TShirts	59.38
Total Income	\$ 13,338.35
Gross Profit	\$ 13,338.35
Expenses	
Indoor Expenses	
Drill Writing	1,200.00
Music	180.00
Total Indoor Expenses	\$ 1,380.00
Instrument & Repair	
Instrument Purchase - Percussion	645.85
Total Instrument & Repair	\$ 645.85
Meals & Entertainment	
Band Camp Meals	970.19
Pool Party	68.79
Total Meals & Entertainment	\$ 1,038.98
Office Supplies & Software	30.00
POS Machines	42.45
Props for Competitions	1,194.06
Guard Prop	1,015.89
Total Props for Competitions	\$ 2,209.95
Uncategorized Expense	14.10
Uniforms	
Drill Shoes	2,007.00
Total Uniforms	\$ 2,007.00
Total Expenses	\$ 7,368.33
Net Operating Income	\$ 5,970.02
Net Income	\$ 5,970.02
General	14,987.26
Savings	14,912.89
Raise Right	7,221.52