



# Sherando High School

## Band Boosters General Membership Meeting Minutes For Nov. 1, 2023

- Call to order and welcome - 7:03 p.m. (Adam Stein)

### Attendance

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	x

- Treasurer Report - Danielle Jones (see attached information)
  - o Safe Halloween made approximately \$2,800
  - o Just finished paying part of the instructors' fees, and the boosters are roughly \$7,000 in the black. We have approximately 90 students that haven't paid band fees. Communications will go out to parents about this. Expenses that are covered by these band fees include instrument repairs, uniforms, etc... Danielle asked the student leadership present to remind students about the payments, too. Joel Cosner noted that out of everyone in the state championships finals round, many of those schools usually require \$500-\$1,000 yearly for marching fees. A \$150 band fee total (\$120 boosters/\$30 for school), is extremely good "mileage for the money." Danielle also noted that there are payment options, like \$20/week for 6 weeks to pay the fees in full, and scholarship options are available, too.
- Old Business / Committee Updates

- o Column Wrap - Alena Frazier said she will bring it up with student leadership.
- o Advancement Update - Noelle Callas
  - Krispy Kreme orders are being taken from 10/18 - 11/2 - Delivery on 11/11. Band members will come with parents to pick up orders.
  - GotSneakers fundraiser is being extended to run from 10/23 to 11/10. Drop boxes will be at local schools and a few businesses. Any old athletic shoes will be accepted, and the boosters will make money for every donated pair. Got Sneakers prefers shoes that are in good condition.
  - Newtown Printing - a percentage of sales for printing services in Dec. 2023 will be donated to the band.
  - Chipotle Spirit Night - 1/14/2024 4-8 p.m.
  - 5 Star Auto Spa fundraiser - March 2024
- o Golf Tournament Update - Guy Curtis
  - The committee overseeing this met on 10/18. Shenandoah Valley Golf Club has moved the tournament to the main clubhouse, which is great, considering that we hope to use that venue for a concert after. This means the tournament can also accept more teams. A teaser ad is going out to potential sponsors, and there's a teaser website, too. If you know of someone who would like to sponsor, please let him/Noelle know. The next committee meeting, which is open to all, will be held at 6 p.m. Nov. 29, in the Sherando High School band room. The main focus right now is securing sponsorships. Guy reminded all that the tournament will begin at noon on May 24, 2024. Play will conclude by about 6, and the hope is to have a live band that will perform afterward, with the entire event wrapping up by about 9 p.m. May 24 - noon start. It's a Friday. Conclude golf around 6, then have a live band, and have the whole event wrap up by about 9 p.m. Sponsorships can be for the whole tournament (title sponsor) or for lunch, dinner, holes, etc. If we get a title sponsor, Noelle Callas said it will also receive top-tier sponsorship benefits for the 2024 marching season.
  - It was then moved to send further discussion about sponsorship/fundraising ideas to the advancement committee
- New Business
  - o 2024 Sherando Showcase Committee Callout - Kayla Wright
    - The event committee will have its first meeting on Tuesday, Nov. 14 at 6:30 p.m. at Sherando High School band room. The AIA coordinator will attend to offer an overview of how such events work, and subcommittees will be discussed. It is hoped that even more local guard/percussion groups will compete at the showcase this year. The competition will be held on March 9, 2024.
  - o Amazon Wishlist Callout - <https://www.sherandoband.org/wishlist/> - Adam Stein
    - Adam said a huge thank you to all who have ordered from the new list. While many needs have been met already, some more assistance is required to fulfill the remaining needs for our indoor season and for the 2024 Sherando Showcase in March.
- Important Dates - They're all on the band website calendar.
  - o 11/01 - Indoor Season Auditions - Winter Guard and Percussion
  - o 11/02 - Krispy Kreme Orders Due
  - o 11/03 - Home Football Game
  - o 11/10 - Final collection for the sneaker drive.
  - o 11/13 - RaiseRight Orders Due
  - o 11/27 - RaiseRight Orders Due
  - o 11/27 - Winchester Holiday Parade (tentative date)
  - o **Winter Guard and Indoor Percussion**

- See the online band calendar to stay up to date on rehearsals and day camps.
  - Percussion Director Report - nothing to report
  - Guard Director Report - Kayla Wright - She said she was in the midst of guard auditions, planned to start writing the winter guard drill this weekend, and was also focused on fundraising for the indoor season.
  - Band Director Report - Joel Cosner. He said he was also in audition extravaganza mode this week. He called the marching season really, really successful and noted that the band received its seventh straight year of unanimous superior ratings at the Virginia Band and Orchestra Directors Association (VBODA) Marching Assessment., which is no small feat. "We're doing some really awesome things here together." He said he thinks the Virginia Marching Band Cooperative (VMBC) state championships experience (Oct. 28/Sherando made the finals in its first-ever time competing in this contest) was eye opening to all, including him. He said it's fun when you're mixing it up with all the best groups, and it was both a great learning experience and wonderful to watch so many other bands.
- Adjournment - 7:30 p.m.

# Sherando High School Band Boosters Profit and Loss

October 2023

	Total
Income	
Fundraiser - Calendar Fall 2023	120.00
Fundraiser - Winter Calendar 2023	300.00
Fundraising	
Corporate Sponsor/Donation	350.00
Donations	8.00
Merchandise	630.33
Non-Profit Income	750.00
RaiseRight/Scrip	367.75
Safe Halloween	
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	640.38
Total Safe Halloween	\$ 3,587.10
Spirit Wear Sales	116.25
Tag Day	2,742.08
Total Fundraising	\$ 8,551.51
Guard - Sale of Equipment	1,535.00
Uncategorized Income	229.67
Uniforms - TShirts	19.52
Total Income	\$ 10,755.70
Gross Profit	\$ 10,755.70
Expenses	
Concessions - Homecoming	95.91
Cash to Start	-200.00
Total Concessions - Homecoming	-\$ 104.09
Contractors	
Instructors	4,750.00
Total Contractors	\$ 4,750.00
Golf Tournament	500.00
Instrument & Repair	
Instrument Purchase - Percussion	199.95
Total Instrument & Repair	\$ 199.95
Office Supplies & Software	30.00
POS Machines	106.45
Props for Competitions	
Guard Prop	2,994.60
Total Props for Competitions	\$ 2,994.60
Safe Halloween	
Concessions	278.72
Start Up Cash	0.00

Total Safe Halloween	\$	278.72
Uniforms		
Concert		325.00
Total Uniforms	\$	325.00
Total Expenses	\$	9,080.63
Net Operating Income	\$	1,675.07
Net Income	\$	1,675.07
General	\$	31,115.19
Raise Right	\$	8,065.03
Savings	\$	19,915.17

## Sherando High School Band Boosters Profit and Loss

July - October, 2023

	Total
<b>Income</b>	
AIA Competition - Host	181.20
Band Fee	5,846.36
Band Shoes - DrillMaster	2,062.81
Fundraiser - Calendar Fall 2023	9,167.05
Fundraiser - Winter Calendar 2023	300.00
<b>Fundraising</b>	
Car Wash	913.86
Concessions	777.00
Corporate Sponsor/Donation	738.10
Donations	176.51
HundredX	7,696.00
JB Ice Cream Night	120.00
Merchandise	1,360.05
Non-Profit Income	750.00
RaiseRight/Scrip	1,352.11
<b>Safe Halloween</b>	
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	940.38
Total Safe Halloween	\$ 3,887.10
Spirit Wear Sales	681.60
Tag Day	13,260.78
Touch a Truck	1.11
Total Fundraising	\$ 31,714.22
Guard - Sale of Equipment	2,120.00
Savings Account Interest	2.28
Uncategorized Income	229.67
Uniforms - TShirts	593.74
Total Income	\$ 52,217.33
Gross Profit	\$ 52,217.33
<b>Expenses</b>	
Award Banquet	396.00
Concessions - Homecoming	295.91
Cash to Start	-200.00
Total Concessions - Homecoming	\$ 95.91
Contractors	1,000.00
Instructors	4,750.00
Total Contractors	\$ 5,750.00
Drill Writing	3,500.00
Golf Tournament	500.00

Indoor Expenses		
Drill Writing		1,200.00
Music		180.00
Total Indoor Expenses	\$	<u>1,380.00</u>
Instrument & Repair		
Instrument Purchase - Percussion		1,319.07
Total Instrument & Repair	\$	<u>1,319.07</u>
Insurance		845.00
Meals & Entertainment		
Band Camp Meals		970.19
Pool Party		68.79
Tailgate		461.31
Total Meals & Entertainment	\$	<u>1,500.29</u>
Music		2,501.93
Office Supplies & Software		120.00
Other Business Expenses		300.00
POS Machines		233.80
Props for Competitions		1,362.08
Guard Prop		5,097.24
Percussion Floor		1,300.00
Total Props for Competitions	\$	<u>7,759.32</u>
Safe Halloween		467.08
Concessions		278.72
Start Up Cash		0.00
Total Safe Halloween	\$	<u>745.80</u>
Scholarship		4,000.00
Taxes & Licenses		6.00
Uncategorized Expense		14.10
Uniforms		
Concert		325.00
Drill Shoes		2,007.00
Guard		4,987.50
Instrument & Percussion Uniform		3,723.90
Show Shirt		2,785.50
Total Uniforms	\$	<u>13,828.90</u>
Vending-items		76.74
Total Expenses	\$	<u>44,872.86</u>
Net Operating Income	\$	<u>7,344.47</u>
Net Income	\$	<u>7,344.47</u>