

Sherando High School Band Boosters Board Meeting Minutes For November 1, 2023

• Call to order and welcome - 6:36 p.m. (Adam Stein)

Attendance

President	Adam Stein	x
Vice President	Phil Benson	х
Secretary	Stephanie Mangino	х
Treasurer	Danielle Jones	х
Communications	Ciara Ray	х
Logistics	Chris Kilkus	х
Volunteer Coordinator	Melissa Cotton	х
Advancement	Noelle Callas	х
Uniforms	Catherine Dodrill	х
Member-at-Large	Susan Gill	
Band Director	Joel Cosner	х
Color Guard Instructor	Kayla Wright	х
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	х

Old Business

- o SHS Column Wrap Kayla Wright said that we need a design from the student leadership by Thanksgiving or the band boosters and staff will take ownership of the project to produce a wrap.
- o Safe Halloween Recap Noelle Callas said the big takeaway from this year from the comments she received by booster volunteers is that all attendees should be charged next year, if the event is held again (she said she would be happy to do it all over again.) She noted that if the event occurs again, less pizza should be ordered for it. If the event returns, she added that perhaps the haunted hallway, which is hugely popular,

should be extended, and that local businesses could sponsor and staff tables/booths with games and candy giveaways. That way, businesses will connect with new customers and band volunteers can focus on the haunted hallway/concessions. Other ideas that appeared were to perhaps have the band perform a small parade or perhaps go back to having an instrument petting-zoo-type area, which has been part of the event before. Joel Cosner noted that in previous years, the Clarke County Community Band was on hand to perform spooky songs.

o By-laws updates: Adam asked for any updates to be sent to him by the end of the year (12/31/2023).

New Business

o Joel, Kayla, Scott

- Indoor season: Kayla noted that the guard floor will arrive in two weeks. Got a discount. Kayla thinks there's just a tarp for the percussion show.
- Sherando Showcase: Kayla Wright said a committee meeting is scheduled for Tuesday, Nov. 14, at 6:30 p.m. Up to about 14 people have signed up to be on committees so far. Kayla said the event will use signs, volunteer structure, etc. from last year.
- Treasurer Report Danielle Jones (see attached information)
 - o We have \$7,344.47 in income at the moment.
 - o 91 families haven't paid student band fees and Danielle said she will contact these families by email.
 - o Kayla Wright noted that students have to have their band fees paid to participate in indoor competitions.
 - o Various ideas were discussed to incentivize payment of fees, but none were settled upon.
 - o Kayla noted that it's only \$20/week for 6 weeks to pay the \$120 band fee. Danielle noted her letter will say that the fee can be paid in installments. It's also not too late to apply for scholarships to cover the fees.
- Adjournment 6:59 p.m.

Sherando High School Band Boosters Profit and Loss

October 2023

Fundraiser - Calendar Fall 2023 120.00 Fundraiser - Winter Calendar 2023 300.00 Fundraiser - Winter Calendar 2023 300.00 Fundraising 300.00 Corporate Sponsor/Donation 350.00 Donations 60.03 Merchandise 630.33 Non-Profit income 750.00 RaiseRight/Scrip 367.75 Safe Halloween 1,550.00 Candy Sales 65.00 Concession 1,190.00 Donations 131.72 Safe Halloween Sponsor 640.38 Total Safe Halloween \$ 3,587.10 Spirit Wear Sales 116.25 Tag Day 2,742.08 Total Fundraising \$ 6,551.51 Guard - Sale of Equipment 1,535.00 Uncategorized Income \$ 10,755.70 Uniforms - TShirts 1,952 Uniforms - TShirts 1,952 Concessions - Homecoming \$ 10,755.70 Expenses Concessions - Homecoming \$ 10,755.70 Cash to Start 2,000.00 Contractors 4,750.00 Contractor		Total	
Fundraiser - Winter Calendar 2023 Fundraising Corporate Sponsor/Donation Donations Merchandise Non-Profit Income RaiseRight/Scrip Safe Halloween Admission Candy Sales Concession Donations Safe Halloween Admission Candy Sales Concession Donations Safe Halloween Sponsor For Halloween Sponsor Total Safe Halloween Spirit Wear Sales Tag Day Total Fundraising Spirit Wear Sales Total Fundraising Spirit Wear Sales Total Fundraising Spirit Wear Sales Spirit Wear Sales Total Fundraising Spirit Wear Sales Spirit	Income		
Fundraising Corporate Sponsor/Donation Donations Merchandise Sanon-Profit Income RaiseRight/Scrip Safe Halloween Admission Candy Sales Concession Donations Total Safe Halloween Safe Halloween Safe Halloween Spirit Wear Sales Total Safe Halloween Spirit Wear Sales Spirit	Fundraiser - Calendar Fall 2023		120.00
Corporate Sponsor/Donation 350,00 Donations 8,00 Merchandise 630,33 Non-Profit Income 750,00 RaiseRight/Scrip 367,75 Safe Halloween	Fundraiser - Winter Calendar 2023		300.00
Donations South	Fundraising		
Merchandise	Corporate Sponsor/Donation		350.00
Non-Profit Income 750,00 RaiseRight/Scrip 367,75 Safe Halloween	Donations		8.00
RaiseRight/Scrip Safe Halloween Admission Candy Sales Concession Donations Safe Halloween Sponsor Total Safe Halloween Spirit Wear Sales Tag Day Total Fundraising Guard - Sale of Equipment Uniforms - TShirts Total Income Gross Profit Spenses Concessions - Homecoming Cash to Start Total Concessions - Homecoming Contractors Instructors Instructors Instructors Instructors Instrument & Repair Income Suard Prop Total Props for Competitions Safe Halloween Safe Halloween Concessions Safe Halloween Safe Halloween Concessions Safe Halloween Sa	Merchandise		630.33
Safe Halloween 1,560,00 Admission 1,560,00 Candy Sales 65,00 Concession 1,190,00 Donations 3131,72 Safe Halloween Sponsor 640,33 Total Safe Halloween \$ 3,587,10 Spirit Wear Sales 116,25 Tag Day 2,742,08 Total Fundralising \$ 8,551,51 Guard - Sale of Equipment 1,535,00 Uncategorized Income 229,67 Uniforms - TShirts 19,52 Total Income \$ 10,755,70 Gross Profit \$ 10,755,70 Expenses Concessions - Homecoming 95,91 Cash to Start -200,00 Total Concessions - Homecoming -\$ 104,09 Contractors \$ 4,750,00 Instructors \$ 4,750,00 Golf Tournament 500,00 Instrument & Repair 199,95 Office Supplies & Software 30,00 POS Machines 106,45 Props for Competitions \$ 2,994,60 Safe Halloween	Non-Profit Income		750.00
Admission 1,560,00 Candy Sales 65,00 Concession 1,190,00 Donations 131,72 Safe Halloween Sponsor 640,33 Total Safe Halloween \$ 3,587,10 Spirit Wear Sales 116,25 Tag Day 2,742,08 Total Fundraising \$ 8,551,51 Guard - Sale of Equipment 1,535,00 Unategorized Income 229,67 Uniforms - TShirts 19,52 Total Income \$ 10,755,70 Gross Profit \$ 10,755,70 Expenses Concessions - Homecoming 95,91 Cash to Start -200,00 Total Concessions - Homecoming -\$ 104,09 Contractors 4,750,00 Instructors \$ 4,750,00 Golf Tournament 500,00 Instrument & Repair 199,95 Instrument & Repair 199,95 Office Supplies & Software 30,00 POS Machines 106,45 Props for Competitions \$ 2,994,60 Safe Halloween	RaiseRight/Scrip		367.75
Candy Sales 65.00 Concession 1,190.00 Donations 131.72 Safe Halloween Sponsor 640.38 Total Safe Halloween \$ 3,587.10 Spirit Wear Sales 116.25 Tag Day 2,742.08 Total Fundraising \$ 8,551.50 Guard - Sale of Equipment 1,535.50 Uncategorized Income 229.67 Uniforms - TShirts 19,52 Total Income \$ 10,755.70 Gross Profit \$ 10,755.70 Expenses Concessions - Homecoming 95.91 Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 4,750.00 Instructors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Instrument Purchase - Percussion 199.95 Total Instrument & Repair \$ 199.95 Offlice Supplies & Software 90.00 POS Machines 106.45 Props for Competitions \$ 2,994.60	Safe Halloween		
Concession 1,190,00 Donations 131,72 Safe Halloween Sponsor 640,38 Total Safe Halloween \$ 3,587,10 Spirit Wear Sales 116,25 Tag Day 2,742,08 Total Fundraising \$ 8,551,51 Guard - Sale of Equipment 1,535,00 Uncategorized Income 229,67 Uniforms - TShirts 19,52 Total Income \$ 10,755,70 Gross Profit \$ 10,755,70 Expenses Concessions - Homecoming 95,91 Cash to Start 2,000,00 Contractors 1,04,09 Contractors 4,750,00 Golf Tournament 1,050,00 Unstrument & Repair 1,050,00 Total Instrument & Repair 1,050,00 Total Props for Competitions 2,094,60 Safe Halloween 2,094,60 Safe Halloween 2,000,00	Admission		1,560.00
Donations	Candy Sales		65.00
Safe Halloween Sponsor S40.38	Concession		1,190.00
Total Safe Halloween \$	Donations		131.72
Spirit Wear Sales	Safe Halloween Sponsor		
Tag Day 2,742.08 Total Fundraising \$ 8,551.51 Guard - Sale of Equipment 1,535.00 Uncategorized Income 229.67 Uniforms - TShirts 19,52 Total Income \$ 10,755.70 Gross Profit \$ 10,755.70 Expenses Concessions - Homecoming 9,591 Cash to Start -200.00 Total Concessions - Homecoming \$ 104.09 Contractors 1,750.00 Total Contractors \$ 4,750.00 Golf Tournament 1,150.00 Instrument & Repair 1,150.00 Instrument Purchase - Percussion 5,00.00 Total Instrument & Repair 1,150.00 POS Machines 1,150.00 Total Props for Competitions 1,299.460 Guard Prop 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 2,787.72 Concessions 2,787.72	Total Safe Halloween	\$	3,587.10
Total Fundraising \$ 8,551.51 Guard - Sale of Equipment 1,535.00 Uncategorized Income 229.67 Uniforms - TShirts 19,52 Total Income \$ 10,755.70 Gross Profit \$ 10,755.70 Expenses Concessions - Homecoming 95.91 Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 1,750.00 Total Contractors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 1,99.95 Total Instrument & Repair \$ 199.95 Total Instrument & Repair \$ 199.95 Total Competitions \$ 106.45 Props for Competitions Guard Prop Total Props for Competitions \$ 2,994.60 Safe Halloween Concessions \$ 278.72 Concessions 2278.72	Spirit Wear Sales		116.25
Guard - Sale of Equipment 1,535.00 Uncategorized Income 229.67 Uniforms - TShirts 19,52 Total Income \$ 10,755.70 Gross Profit \$ 10,755.70 Expenses 25,91 Cash to Start 200.00 Total Concessions - Homecoming \$ 104.09 Contractors 4,750.00 Total Contractors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Instrument & Repair 199.95 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Safe Halloween 2,994.60 Safe Halloween 2,994.60 Concessions 278.72 Concessions 2,994.60 Conces	Tag Day		2,742.08
Uncategorized Income 229.67	Total Fundraising	\$	8,551.51
Uniforms - TShirts 19.52 Total Income \$ 10,755.70 Gross Profit \$ 10,755.70 Expenses Concessions - Homecoming 95.91 Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 4,750.00 Total Contractors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 500.00 Instrument Purchase - Percussion 199.95 Total Instrument & Repair \$ 199.95 Office Supplies & Software 90S Machines 106.45 Props for Competitions \$ 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72	Guard - Sale of Equipment		1,535.00
Total Income \$ 10,755.70 Gross Profit \$ 10,755.70 Expenses Concessions - Homecoming 95.91 Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 4,750.00 Total Contractors 4,750.00 Total Contractors 5 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Total Instrument & Repair \$ 199.95 Total Instrument & Repair \$ 199.95 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 5,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Uncategorized Income		229.67
Total Income State	Uniforms - TShirts		19.52
Expenses 95.91 Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 4,750.00 Instructors \$ 4,750.00 Total Contractors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Instrument Purchase - Percussion 199.95 Total Instrument & Repair \$ 30.00 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Total Income	\$	10,755.70
Concessions - Homecoming 95.91 Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 4,750.00 Instructors 4,750.00 Total Contractors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Instrument Purchase - Percussion 199.95 Total Instrument & Repair \$ 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Gross Profit	\$	10,755.70
Cash to Start -200.00 Total Concessions - Homecoming -\$ 104.09 Contractors 4,750.00 4,750.00 Instructors \$ 4,750.00 Golf Tournament 500.00 199.95 Instrument Repair 199.95 Instrument Repair \$ 199.95 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ Safe Halloween 2,794.60 Concessions 278.72	Expenses		
Cash to Start -\$ 104.09 Contractors 4,750.00 Instructors \$ 4,750.00 Total Contractors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Instrument Purchase - Percussion 199.95 Total Instrument & Repair \$ 30.00 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ Safe Halloween 2794.60 Concessions 278.72	Concessions - Homecoming		95.91
Total Concessions - Homecoming 4,750.00 Instructors \$ 4,750.00 Total Contractors \$ 500.00 Golf Tournament 500.00 Instrument & Repair 199.95 Total Instrument & Repair \$ 199.95 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Cash to Start		-200.00
Instructors	Total Concessions - Homecoming	-\$	104.09
Instructors \$ 4,750.00 Golf Tournament 500.00 Instrument & Repair 199.95 Instrument Purchase - Percussion 199.95 Total Instrument & Repair 30.00 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Contractors		
Total Contractors	Instructors		
Instrument & Repair 199.95	Total Contractors	\$	
Instrument Purchase - Percussion 199.95 Total Instrument & Repair \$ 199.95 Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Golf Tournament		500.00
199.95	Instrument & Repair		
Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72			
Office Supplies & Software 30.00 POS Machines 106.45 Props for Competitions 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween 278.72 Concessions 278.72	Total Instrument & Repair	\$	199.95
Props for Competitions Guard Prop Total Props for Competitions Safe Halloween Concessions 2,994.60 2,994.60			30.00
Guard Prop 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween Concessions 278.72	POS Machines		106.45
Guard Prop 2,994.60 Total Props for Competitions \$ 2,994.60 Safe Halloween Concessions 278.72	Props for Competitions		
Safe Halloween Concessions 278.72			2,994.60
Safe Halloween Concessions 278.72		\$	2,994.60
Concessions			
0.00	Concessions		278.72
	Start Up Cash		0.00

\$ 278.72
325.00
\$ 325.00
\$ 9,080.63
\$ 1,675.07
\$ 1,675.07
\$ 31,115.19
\$ 8,065.03
\$ 19,915.17
\$

Sherando High School Band Boosters Profit and Loss

July - October, 2023

	Total	
Income		
AIA Competition - Host		181.20
Band Fee		5,846.36
Band Shoes - DrillMaster		2,062.81
Fundraiser - Calendar Fall 2023		9,167.05
Fundralser - Winter Calendar 2023		300.00
Fundraising		
Car Wash		913.86
Concessions		777.00
Corporate Sponsor/Donation		738.10
Donations		176.51
HundredX		7,696.00
JB Ice Cream Night		120.00
Merchandise		1,360.05
Non-Profit Income		750.00
RaiseRight/Scrip		1,352.11
Safe Halloween		
Admission		1,560.00
Candy Sales		65.00
Concession		1,190.00
Donations		131.72
Safe Halloween Sponsor		940.38
Total Safe Halloween	\$	3,887.10
Spirit Wear Sales		681.60
Tag Day		13,260.78
Touch a Truck		1.11
Total Fundraising	\$	31,714.22
Guard - Sale of Equipment		2,120.00
Savings Account Interest		2.28
Uncategorized Income		229.67
Uniforms - TShirts		593.74
Total Income	\$	52,217.33
Gross Profit	\$	52,217.33
Expenses		
Award Banquet		396.00
Concessions - Homecoming		295.91
Cash to Start		-200.00
Total Concessions - Homecoming	\$	95.91
Contractors		1,000.00
Instructors		4,750.00
Total Contractors	\$	5,750.00
Drill Writing		3,500.00
Golf Tournament		500.00

Indoor Expenses		
Drill Writing		1,200.00
Music		180.00
Total Indoor Expenses	\$	1,380.00
Instrument & Repair		
Instrument Purchase - Percussion		1,319.07
Total Instrument & Repair	\$	1,319.07
Insurance		845.00
Meals & Entertainment		
Band Camp Meals		970.19
Pool Party		68.79
Tailgate		461.31
Total Meals & Entertainment	\$	1,500.29
Music		2,501.93
Office Supplies & Software		120.00
Other Business Expenses		300.00
POS Machines		233.80
Props for Competitions		1,362.08
Guard Prop		5,097.24
Percussion Floor		1,300.00
Total Props for Competitions	\$	7,759.32
Safe Halloween		467.08
Concessions		278.72
Start Up Cash	1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 /	0.00
Total Safe Halloween	\$	745.80
Scholarship		4,000.00
Taxes & Licenses		6.00
Uncategorized Expense		14.10
Uniforms		
Concert		325.00
Drill Shoes		2,007.00
Guard		4,987.50
Instrument & Percussion Uniform		3,723.90
Show Shirt		2,785.50
Total Uniforms	\$	13,828.90
Vending-items		76.74
Total Expenses	\$	44,872.86
Net Operating Income	\$	7,344.47
Net Income	\$	7,344.47