



Sherando High School Band Boosters Board Meeting Minutes For November 1, 2023

- Call to order and welcome - 6:36 p.m. (Adam Stein)

Attendance

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	x

- Old Business
 - o SHS Column Wrap - Kayla Wright said that we need a design from the student leadership by Thanksgiving or the band boosters and staff will take ownership of the project to produce a wrap.
 - o Safe Halloween Recap - Noelle Callas said the big takeaway from this year from the comments she received by booster volunteers is that all attendees should be charged next year, if the event is held again (she said she would be happy to do it all over again.) She noted that if the event occurs again, less pizza should be ordered for it. If the event returns, she added that perhaps the haunted hallway, which is hugely popular,

should be extended, and that local businesses could sponsor and staff tables/booths with games and candy giveaways. That way, businesses will connect with new customers and band volunteers can focus on the haunted hallway/concessions. Other ideas that appeared were to perhaps have the band perform a small parade or perhaps go back to having an instrument petting-zoo-type area, which has been part of the event before. Joel Cosner noted that in previous years, the Clarke County Community Band was on hand to perform spooky songs.

- o By-laws updates: Adam asked for any updates to be sent to him by the end of the year (12/31/2023).
- New Business
 - o **Joel, Kayla, Scott**
 - Indoor season: Kayla noted that the guard floor will arrive in two weeks. Got a discount. Kayla thinks there's just a tarp for the percussion show.
 - Sherando Showcase: Kayla Wright said a committee meeting is scheduled for Tuesday, Nov. 14, at 6:30 p.m. Up to about 14 people have signed up to be on committees so far. Kayla said the event will use signs, volunteer structure, etc. from last year.
- Treasurer Report - Danielle Jones (see attached information)
 - o We have \$7,344.47 in income at the moment.
 - o 91 families haven't paid student band fees and Danielle said she will contact these families by email.
 - o Kayla Wright noted that students have to have their band fees paid to participate in indoor competitions.
 - o Various ideas were discussed to incentivize payment of fees, but none were settled upon.
 - o Kayla noted that it's only \$20/week for 6 weeks to pay the \$120 band fee. Danielle noted her letter will say that the fee can be paid in installments. It's also not too late to apply for scholarships to cover the fees.
- Adjournment 6:59 p.m.

Sherando High School Band Boosters Profit and Loss

October 2023

	Total
Income	
Fundraiser - Calendar Fall 2023	120.00
Fundraiser - Winter Calendar 2023	300.00
Fundraising	
Corporate Sponsor/Donation	350.00
Donations	8.00
Merchandise	630.33
Non-Profit Income	750.00
RaiseRight/Scrip	367.75
Safe Halloween	
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	640.38
Total Safe Halloween	\$ 3,587.10
Spirit Wear Sales	116.25
Tag Day	2,742.08
Total Fundraising	\$ 8,551.51
Guard - Sale of Equipment	1,535.00
Uncategorized Income	229.67
Uniforms - TShirts	19.52
Total Income	\$ 10,755.70
Gross Profit	\$ 10,755.70
Expenses	
Concessions - Homecoming	95.91
Cash to Start	-200.00
Total Concessions - Homecoming	-\$ 104.09
Contractors	
Instructors	4,750.00
Total Contractors	\$ 4,750.00
Golf Tournament	500.00
Instrument & Repair	
Instrument Purchase - Percussion	199.95
Total Instrument & Repair	\$ 199.95
Office Supplies & Software	30.00
POS Machines	106.45
Props for Competitions	
Guard Prop	2,994.60
Total Props for Competitions	\$ 2,994.60
Safe Halloween	
Concessions	278.72
Start Up Cash	0.00

Total Safe Halloween	\$	278.72
Uniforms		
Concert		325.00
Total Uniforms	\$	325.00
Total Expenses	\$	9,080.63
Net Operating Income	\$	1,675.07
Net Income	\$	1,675.07
General	\$	31,115.19
Raise Right	\$	8,065.03
Savings	\$	19,915.17

Sherando High School Band Boosters Profit and Loss

July - October, 2023

	Total
Income	
AIA Competition - Host	181.20
Band Fee	5,846.36
Band Shoes - DrillMaster	2,062.81
Fundraiser - Calendar Fall 2023	9,167.05
Fundraiser - Winter Calendar 2023	300.00
Fundraising	
Car Wash	913.86
Concessions	777.00
Corporate Sponsor/Donation	738.10
Donations	176.51
HundredX	7,696.00
JB Ice Cream Night	120.00
Merchandise	1,360.05
Non-Profit Income	750.00
RaiseRight/Scrip	1,352.11
Safe Halloween	
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	940.38
Total Safe Halloween	\$ 3,887.10
Spirit Wear Sales	681.60
Tag Day	13,260.78
Touch a Truck	1.11
Total Fundraising	\$ 31,714.22
Guard - Sale of Equipment	2,120.00
Savings Account Interest	2.28
Uncategorized Income	229.67
Uniforms - TShirts	593.74
Total Income	\$ 52,217.33
Gross Profit	\$ 52,217.33
Expenses	
Award Banquet	396.00
Concessions - Homecoming	295.91
Cash to Start	-200.00
Total Concessions - Homecoming	\$ 95.91
Contractors	1,000.00
Instructors	4,750.00
Total Contractors	\$ 5,750.00
Drill Writing	3,500.00
Golf Tournament	500.00

Indoor Expenses		
Drill Writing		1,200.00
Music		180.00
Total Indoor Expenses	\$	<u>1,380.00</u>
Instrument & Repair		
Instrument Purchase - Percussion		1,319.07
Total Instrument & Repair	\$	<u>1,319.07</u>
Insurance		845.00
Meals & Entertainment		
Band Camp Meals		970.19
Pool Party		68.79
Tailgate		461.31
Total Meals & Entertainment	\$	<u>1,500.29</u>
Music		2,501.93
Office Supplies & Software		120.00
Other Business Expenses		300.00
POS Machines		233.80
Props for Competitions		1,362.08
Guard Prop		5,097.24
Percussion Floor		1,300.00
Total Props for Competitions	\$	<u>7,759.32</u>
Safe Halloween		467.08
Concessions		278.72
Start Up Cash		0.00
Total Safe Halloween	\$	<u>745.80</u>
Scholarship		4,000.00
Taxes & Licenses		6.00
Uncategorized Expense		14.10
Uniforms		
Concert		325.00
Drill Shoes		2,007.00
Guard		4,987.50
Instrument & Percussion Uniform		3,723.90
Show Shirt		2,785.50
Total Uniforms	\$	<u>13,828.90</u>
Vending-items		76.74
Total Expenses	\$	<u>44,872.86</u>
Net Operating Income	\$	<u>7,344.47</u>
Net Income	\$	<u>7,344.47</u>