



Sherando High School

Band Boosters General Membership

Meeting Minutes For Feb. 7, 2024

- Call to Order - 7:06 p.m.

Attendance (x for present)

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

- Welcome - Adam Stein
 - Joel Cosner introduced student teacher Kaitlyn Warren, who is a Shepherd University student and a James Wood alum. His first student teacher in 9 years.
- Treasurer Report - Danielle Jones
 - See attached reports
- Old Business / Committee Updates - Adam Stein
 - Advancement Update
 - Chipotle spirit night raised \$257

- The GotSneakers fundraiser raised \$152. It was worth a shot, but Stein said he's not sure the boosters will pursue this again.
- On Feb. 22, there will be a spirit night fundraiser at Firenza Pizza, from 2 p.m. - 8 p.m., with 20% of sales donated back to the band. Owners are a former band family.
- March 23 is a fundraiser at 5 Star Auto Spa/Frenchies
- April 8–May 7 is the HundredX fundraiser, which can raise thousands for the band by participants doing qualified brand surveys. For every completed survey, the band will get \$1.60 back. Participants can fill out a maximum of 75 surveys.
- o 2024 Sherando Showcase Updates - March 9 - Kayla Wright said 32 units were registered - 20 guards, 11 percussion groups and 1 winds group. Last year, the contest had 26 units, total. AIA will send her a draft schedule on Feb. 19, and she said she will start sending volunteer requests soon after. There is an Amazon WishList for the contest, as well. A contest committee meeting will be held on Tuesday, 2/13 in the library at 7 p.m. She'll also send out a cleaning schedule, as well. Contest committee member Devon Stein said that so far, if all comes through, \$4,600 is committed so far for sponsorships. She added that Sunset Slush is a vendor and will provide a portion of its profits for the day to the band. Adam Stein added that pink and green "I heart Sherando Band" shirts are also being sold to raise money for the contest, as is a branded Sherando Showcase sweatshirt/T-shirt. Those interested in buying the shirts need to purchase them by Feb. 18. He said people will have opportunities to order the shirts at the Pre-Assessment Concert in February. In addition, The Winchester Star/Barry Lee (Breakfast With Barry local podcast)/ The Valley Today (The River 95.3 radio from Front Royal) have all said they will cover or preview the event.
- o Touch-A-Truck Update - May 18 - Sandy Smith said she has sent out invitations to contacts she already has. Ciara Ray has offered to help with Touch-A-Truck, so she is an additional contact.
- o Golf Tournament Update - May 24 - Guy Curtis - The event, to be held on May 24, now has a logo. Curtis said TicketSpicket will be used for purchases outside golf. He did note sponsors are still needed. Crosswinds band will play at 7 p.m. that night, as will a DJ. People can just come for the entertainment, if they don't want to golf, he added.
- New Business
 - o Proposed By-law changes (<https://www.sherandoband.org/2024bylaws>) were approved unanimously. Nominations for board members will begin in March.
- Spring trip - Sam Kilkus
 - o The trip is on April 12, to Toby's Dinner Theater in Columbia, Maryland. The total cost is \$118 (perhaps less) and chaperones are still needed.
- Important Dates - They're all on the band website calendar.
 - o 2/15 - Pre-Assessment Concert
 - o 2/17 - Indoor Percussion and Winter Guard Comp - Mt Vernon HS
 - o 2/24 - VBODA All-Virginia Band & Orchestra Auditions
 - o 2/24 - Indoor Percussion and Winter Guard Comp - Woodgrove HS
 - o 2/12 & 2/26 RaiseRight Orders Due
 - o 3/2 - District 14 Concert Assessment Performances - Daniel Morgan Middle School

- o 3/5 - Symphonic Band shared concert with Shenandoah University Concert Band
- o 3/6 - Band Booster Meeting
- o **Winter Guard and Indoor Percussion**
 - See the online band calendar to stay up to date on rehearsals and day camps.
- o **Coming up in the Spring, Booster Board Officer Elections**
 - You can run for any position!
 - If you are interested in learning more, talk with a current board member.
 - Nominations start in March
- Percussion Director Report - Scott Kittrell
 - o Kittrell said the season kicked off last Saturday and the kids did really well at Forest Park. Even with a report time of 4 a.m., the kids were focused. He had no complaints with how they performed. He also noted that he has a student teacher working with the front ensemble.
- Guard Director Report - Kayla Wright
 - o Wright said the guard earned a 3rd-place finish out of 11 teams in its first contest at Forest Park. She added that over 60 percent of this group has never done winter guard, and the team is in a really solid spot. She added that planning for the fall marching season is now under way and said that there are hopes that the Winchester-Frederick County Band Preview event will be held at Shenandoah University.
- Band Director Report - Joel Cosner
 - o Cosner said this is one of the top 5 craziest weeks of the year, with students at different honor bands, district band, and the indoor groups starting their competition seasons. He said it's great to see Sherando becoming a more known brand, which is the result of work by so many people over the years. He said students are getting well prepared for their pre-assessment concert. It's not an easy thing to miss an entire week in January, as students did, due to winter weather, but he said the bands are recovering and putting good work out there.
 - o Cosner also added that the district concert assessment performances are on Saturday, March 2, at Daniel Morgan Middle School in Winchester, Virginia.
- Adjournment - 7:43 p.m.

Sherando High School Band Boosters

Profit and Loss

January 2024

	TOTAL
Income	
AIA Competition - Host	
Competition Sponsor	2,250.00
Total AIA Competition - Host	2,250.00
Band Fee	120.00
Equipment Return	19.90
Fundraiser - Calendar	
Winter - Guard	111.36
Winter - Percussion	780.73
Total Fundraiser - Calendar	892.09
Fundraiser - Winter Calendar 2023	1,258.35
Fundraising	
Benevity	500.00
Chipotle	257.37
Facebook - Network for Good	50.00
Golf Tournament - Entrance Fee	663.46
Krispy Kreme	24.33
Newtown Printers Fundraiser	390.41
RaiseRight/Scrip	491.60
Spirit Wear Sales	162.90
Tag Day	1,480.00
Total Fundraising	4,020.07
Golf Tournament Sponsor	400.00
Guard - Sale of Equipment	348.06
Uniforms - TShirts	1,247.50
Total Income	\$10,555.97
GROSS PROFIT	\$10,555.97
Expenses	
Indoor Expenses	
Choreography	300.00
Total Indoor Expenses	300.00
Instrument & Repair	
Instrument Purchase - Percussion	159.85
Total Instrument & Repair	159.85
Office Supplies & Software	56.94
POS Machines	82.45
Props for Competitions	
Guard Prop	633.46
Total Props for Competitions	633.46

Sherando High School Band Boosters

Profit and Loss

January 2024

	TOTAL
Uniforms	
Guard	
Make up	134.52
Total Guard	134.52
Total Uniforms	134.52
Total Expenses	\$1,367.22
NET OPERATING INCOME	\$9,188.75
NET INCOME	\$9,188.75

Sherando High School Band Boosters

Profit and Loss

July 2023 - January 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 2024	TOTAL
Income								
AIA Competition - Host		181.20						\$181.20
Competition Sponsor						150.00	2,250.00	\$2,400.00
Total AIA Competition - Host		181.20				150.00	2,250.00	\$2,581.20
Band Fee	354.49	4,071.58	1,420.29		120.00		120.00	\$6,086.36
Band Shoes - DrillMaster	43.00	1,851.45	168.36					\$2,062.81
Equipment Return							19.90	\$19.90
Fundraiser - Calendar								\$0.00
Winter - Guard							111.36	\$111.36
Winter - Percussion							780.73	\$780.73
Total Fundraiser - Calendar							892.09	\$892.09
Fundraiser - Calendar Fall 2023	368.17	6,047.01	2,631.87	120.00				\$9,167.05
Fundraiser - Winter Calendar 2023				671.64	360.00	851.00	1,258.35	\$3,140.99
Fundraising								\$0.00
Benevity							500.00	\$500.00
Car Wash	885.00	28.86						\$913.86
Chipotle							257.37	\$257.37
Concessions			777.00	9.71				\$786.71
Donations		168.51		8.00	44.00			\$220.51
Facebook - Network for Good							50.00	\$50.00
Golf Tournament - Entrance Fee							663.46	\$663.46
HundredX	7,696.00							\$7,696.00
JB Ice Cream Night	120.00							\$120.00
Krispy Kreme					4,369.00		24.33	\$4,393.33
Krispy Kreme Sponsor		388.10		350.00				\$738.10
Total Krispy Kreme		388.10		350.00	4,369.00		24.33	\$5,131.43
Merchandise		82.77	646.95	630.33	47.00			\$1,407.05
Newtown Printers Fundraiser							390.41	\$390.41
RaiseRight/Scrip	209.11	299.49	475.76	367.75	264.31	395.29	491.60	\$2,503.31
Safe Halloween					200.00			\$200.00
Admission				1,560.00				\$1,560.00
Candy Sales				65.00				\$65.00
Concession				1,190.00				\$1,190.00
Donations				131.72				\$131.72
Safe Halloween Sponsor			300.00	640.38				\$940.38
Total Safe Halloween			300.00	3,587.10	200.00			\$4,087.10
Spirit Wear Sales			565.35	116.25			162.90	\$844.50
Tag Day			10,518.70	2,810.36		42.00	1,480.00	\$14,851.06
Touch a Truck	1.11							\$1.11
Total Fundraising	8,911.22	967.73	13,283.76	7,879.50	4,924.31	437.29	4,020.07	\$40,423.88
Golf Tournament Sponsor					150.00	150.00	400.00	\$700.00
Guard - Sale of Equipment	425.00	160.00		1,535.00			348.06	\$2,468.06
Savings Account Interest			2.28			2.51		\$4.79
Uniforms - TShirts		59.38	514.84	19.52	40.00		1,247.50	\$1,881.24
Vending						237.00		\$237.00
Winter - T-shirt Sponsor				750.00	250.00	794.00		\$1,794.00
Total Income	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$2,621.80	\$10,555.97	\$71,459.37
GROSS PROFIT	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$2,621.80	\$10,555.97	\$71,459.37
Expenses								
AIA Competition Expense								\$0.00
AIA Fee						1,287.96		\$1,287.96
Total AIA Competition Expense						1,287.96		\$1,287.96
Award Banquet	396.00							\$396.00
Concessions - Homecoming				95.91				\$95.91
Cash to Start			200.00	-200.00				\$0.00
Total Concessions - Homecoming			200.00	-104.09				\$95.91

Sherando High School Band Boosters

Profit and Loss

July 2023 - January 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 2024	TOTAL
Contractors								\$0.00
Instructors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
Total Contractors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
Drill Writing - Fall Show	3,500.00							\$3,500.00
Golf Tournament				500.00				\$500.00
Indoor Expenses								\$0.00
Choreography							300.00	\$300.00
Drill Writing - Guard						1,200.00		\$1,200.00
Drill Writing - Percussion		1,200.00				1,000.00		\$2,200.00
Music - Percussion		180.00						\$180.00
Total Indoor Expenses		1,380.00				2,200.00	300.00	\$3,880.00
Instrument & Repair								\$0.00
Instrument Purchase - Percussion	2,501.93	645.85	424.32	248.90		198.00	159.85	\$4,178.85
Total Instrument & Repair	2,501.93	645.85	424.32	248.90		198.00	159.85	\$4,178.85
Insurance	524.00		321.00					\$845.00
Krispy Kreme						2,602.50		\$2,602.50
Meals & Entertainment								\$0.00
Band Camp Meals		970.19						\$970.19
Pool Party		68.79						\$68.79
Tailgate			461.31					\$461.31
Total Meals & Entertainment		1,038.98	461.31					\$1,500.29
Merchandise						787.99		\$787.99
Office Supplies & Software	30.00	30.00	30.00	30.00	30.00	30.00	56.94	\$236.94
Other Business Expenses			300.00					\$300.00
POS Machines	82.45	42.45	2.45	106.45	82.45	82.45	82.45	\$481.15
Props for Competitions		1,185.66	168.02					\$1,353.68
Guard Prop							633.46	\$633.46
Guard Prop - Silks		378.20			399.20	460.58		\$1,237.98
Guard Prop - Tarp				2,994.60				\$2,994.60
Poles, Gloves, Tape	1,086.75	163.55			320.20			\$1,570.50
Total Guard Prop	1,086.75	541.75		2,994.60	719.40	460.58	633.46	\$6,436.54
Percussion Floor	1,300.00							\$1,300.00
Total Props for Competitions	2,386.75	1,727.41	168.02	2,994.60	719.40	460.58	633.46	\$9,090.22
Safe Halloween			467.08		134.77			\$601.85
Concessions				278.72				\$278.72
Start Up Cash				0.00	200.00			\$200.00
Total Safe Halloween			467.08	278.72	334.77			\$1,080.57
Scholarship	4,000.00							\$4,000.00
Taxes & Licenses	6.00				100.85			\$106.85
Uncategorized Expense		14.10						\$14.10
Uniforms						69.44		\$69.44
Alterations				325.00				\$325.00
Drill Shoes		2,007.00						\$2,007.00
Guard	4,987.50							\$4,987.50
Guard Shoes		319.60						\$319.60
Make up		154.54					134.52	\$289.06
Total Guard	4,987.50	474.14					134.52	\$5,596.16
Instrument & Percussion Uniform	3,723.90							\$3,723.90
Show Shirt	2,785.50							\$2,785.50
Total Uniforms	11,496.90	2,481.14		325.00		69.44	134.52	\$14,507.00
Vending-items			76.74					\$76.74
Total Expenses	\$25,924.03	\$7,359.93	\$2,450.92	\$7,829.58	\$4,017.47	\$7,808.92	\$1,367.22	\$56,758.07
NET OPERATING INCOME	\$ -15,822.15	\$5,978.42	\$15,570.48	\$3,146.08	\$1,826.84	\$ -5,187.12	\$9,188.75	\$14,701.30
NET INCOME	\$ -15,822.15	\$5,978.42	\$15,570.48	\$3,146.08	\$1,826.84	\$ -5,187.12	\$9,188.75	\$14,701.30