



Sherando High School

Band Boosters Board Meeting

Minutes For February 7, 2024

- Call to Order - 6:32 p.m.

Attendance (x for present)

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

- Welcome - Adam Stein
 - Joel Cosner introduced Kaitlyn Warren, the band student teacher from Shepherd University
- Old Business
 - The column wrap has been designed and is at FastSigns
 - Spring Trip 2025 Updates (Disney)

- Joel Cosner said the registration window for April 2025 is not open yet. Melissa Cotton added that she will keep checking to see when the window opens.
- Cosner said Disney asks for videos of two performances for the application - one of a show and one with a song into a cadence and back into a song (parade). He's willing to look at any videos any parents have.
- Stein said a question has come up about whether a band fee will need to be paid for the year to participate in this. No decision was made, and this is just a discussion point for now.
- Stein also mentioned that there have also been questions about cost-reducing or student account fundraising opportunities? T-shirts perhaps? Cosner said there are stipulations about outfits for the Disney performance, meaning uniforms will be worn. However, Cotton noted that there can be a trip T-shirt that could have sponsorships on the back and that the kids can wear as they explore the parks - just not for the parade.
- New Business
 - Spring Trip 2024 Updates (Toby's Dinner Theater in Maryland)
 - Joel Cosner/Sam Kilkus - only 18 student have their deposits in and the deposits
 - Senior scholarships - Stephanie Mangino noted some small suggested changes that would make the forms clearer and easier for students to use. The scholarships are anticipated to be two \$1,000 scholarships and one \$2,000 scholarship. She said she will reach out to a FredCo band teacher and a Sherando counselor to be on the committee. A community member who is a Sherando graduate has also agreed to be on the committee. Applications will be due on April 22. Mangino said she will get information to Sam Kilkus soon to distribute to the students.
 - Stein noted that the red trailer is due for inspection by Mar 24.
 - After a brief discussion, the board unanimously approved retaining the paid bookkeeper position to supplement the board treasurer. Treasurer Danielle Jones also suggested updating the boosters' bylaws to reflect current operations.
- Treasurer Report
 - Danielle Jones said there is \$2,000 in an account for student scholarships (for families who can't afford the band fee) - Sam Kilkus suggested that there should be a separate budget line item for band fee scholarships.
 - See attached reports
- Adjournment - 7:03 p.m.

Sherando High School Band Boosters

Profit and Loss

January 2024

	TOTAL
Income	
AIA Competition - Host	
Competition Sponsor	2,250.00
Total AIA Competition - Host	2,250.00
Band Fee	120.00
Equipment Return	19.90
Fundraiser - Calendar	
Winter - Guard	111.36
Winter - Percussion	780.73
Total Fundraiser - Calendar	892.09
Fundraiser - Winter Calendar 2023	1,258.35
Fundraising	
Benevity	500.00
Chipotle	257.37
Facebook - Network for Good	50.00
Golf Tournament - Entrance Fee	663.46
Krispy Kreme	24.33
Newtown Printers Fundraiser	390.41
RaiseRight/Scrip	491.60
Spirit Wear Sales	162.90
Tag Day	1,480.00
Total Fundraising	4,020.07
Golf Tournament Sponsor	400.00
Guard - Sale of Equipment	348.06
Uniforms - TShirts	1,247.50
Total Income	\$10,555.97
GROSS PROFIT	\$10,555.97
Expenses	
Indoor Expenses	
Choreography	300.00
Total Indoor Expenses	300.00
Instrument & Repair	
Instrument Purchase - Percussion	159.85
Total Instrument & Repair	159.85
Office Supplies & Software	56.94
POS Machines	82.45
Props for Competitions	
Guard Prop	633.46
Total Props for Competitions	633.46

Sherando High School Band Boosters

Profit and Loss

January 2024

	TOTAL
Uniforms	
Guard	
Make up	134.52
Total Guard	134.52
Total Uniforms	134.52
Total Expenses	\$1,367.22
NET OPERATING INCOME	\$9,188.75
NET INCOME	\$9,188.75

Sherando High School Band Boosters

Profit and Loss

July 2023 - January 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 2024	TOTAL
Income								
AIA Competition - Host		181.20						\$181.20
Competition Sponsor						150.00	2,250.00	\$2,400.00
Total AIA Competition - Host		181.20				150.00	2,250.00	\$2,581.20
Band Fee	354.49	4,071.58	1,420.29		120.00		120.00	\$6,086.36
Band Shoes - DrillMaster	43.00	1,851.45	168.36					\$2,062.81
Equipment Return							19.90	\$19.90
Fundraiser - Calendar								\$0.00
Winter - Guard							111.36	\$111.36
Winter - Percussion							780.73	\$780.73
Total Fundraiser - Calendar							892.09	\$892.09
Fundraiser - Calendar Fall 2023	368.17	6,047.01	2,631.87	120.00				\$9,167.05
Fundraiser - Winter Calendar 2023				671.64	360.00	851.00	1,258.35	\$3,140.99
Fundraising								\$0.00
Benevity							500.00	\$500.00
Car Wash	885.00	28.86						\$913.86
Chipotle							257.37	\$257.37
Concessions			777.00	9.71				\$786.71
Donations		168.51		8.00	44.00			\$220.51
Facebook - Network for Good							50.00	\$50.00
Golf Tournament - Entrance Fee							663.46	\$663.46
HundredX	7,696.00							\$7,696.00
JB Ice Cream Night	120.00							\$120.00
Krispy Kreme					4,369.00		24.33	\$4,393.33
Krispy Kreme Sponsor		388.10		350.00				\$738.10
Total Krispy Kreme		388.10		350.00	4,369.00		24.33	\$5,131.43
Merchandise		82.77	646.95	630.33	47.00			\$1,407.05
Newtown Printers Fundraiser							390.41	\$390.41
RaiseRight/Scrip	209.11	299.49	475.76	367.75	264.31	395.29	491.60	\$2,503.31
Safe Halloween					200.00			\$200.00
Admission				1,560.00				\$1,560.00
Candy Sales				65.00				\$65.00
Concession				1,190.00				\$1,190.00
Donations				131.72				\$131.72
Safe Halloween Sponsor			300.00	640.38				\$940.38
Total Safe Halloween			300.00	3,587.10	200.00			\$4,087.10
Spirit Wear Sales			565.35	116.25			162.90	\$844.50
Tag Day			10,518.70	2,810.36		42.00	1,480.00	\$14,851.06
Touch a Truck	1.11							\$1.11
Total Fundraising	8,911.22	967.73	13,283.76	7,879.50	4,924.31	437.29	4,020.07	\$40,423.88
Golf Tournament Sponsor					150.00	150.00	400.00	\$700.00
Guard - Sale of Equipment	425.00	160.00		1,535.00			348.06	\$2,468.06
Savings Account Interest			2.28			2.51		\$4.79
Uniforms - TShirts		59.38	514.84	19.52	40.00		1,247.50	\$1,881.24
Vending						237.00		\$237.00
Winter - T-shirt Sponsor				750.00	250.00	794.00		\$1,794.00
Total Income	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$2,621.80	\$10,555.97	\$71,459.37
GROSS PROFIT	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$2,621.80	\$10,555.97	\$71,459.37
Expenses								
AIA Competition Expense								\$0.00
AIA Fee						1,287.96		\$1,287.96
Total AIA Competition Expense						1,287.96		\$1,287.96
Award Banquet	396.00							\$396.00
Concessions - Homecoming				95.91				\$95.91
Cash to Start			200.00	-200.00				\$0.00
Total Concessions - Homecoming			200.00	-104.09				\$95.91

Sherando High School Band Boosters

Profit and Loss

July 2023 - January 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 2024	TOTAL
Contractors								\$0.00
Instructors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
Total Contractors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
Drill Writing - Fall Show	3,500.00							\$3,500.00
Golf Tournament				500.00				\$500.00
Indoor Expenses								\$0.00
Choreography							300.00	\$300.00
Drill Writing - Guard						1,200.00		\$1,200.00
Drill Writing - Percussion		1,200.00				1,000.00		\$2,200.00
Music - Percussion		180.00						\$180.00
Total Indoor Expenses		1,380.00				2,200.00	300.00	\$3,880.00
Instrument & Repair								\$0.00
Instrument Purchase - Percussion	2,501.93	645.85	424.32	248.90		198.00	159.85	\$4,178.85
Total Instrument & Repair	2,501.93	645.85	424.32	248.90		198.00	159.85	\$4,178.85
Insurance	524.00		321.00					\$845.00
Krispy Kreme						2,602.50		\$2,602.50
Meals & Entertainment								\$0.00
Band Camp Meals		970.19						\$970.19
Pool Party		68.79						\$68.79
Tailgate			461.31					\$461.31
Total Meals & Entertainment		1,038.98	461.31					\$1,500.29
Merchandise						787.99		\$787.99
Office Supplies & Software	30.00	30.00	30.00	30.00	30.00	30.00	56.94	\$236.94
Other Business Expenses			300.00					\$300.00
POS Machines	82.45	42.45	2.45	106.45	82.45	82.45	82.45	\$481.15
Props for Competitions		1,185.66	168.02					\$1,353.68
Guard Prop							633.46	\$633.46
Guard Prop - Silks		378.20			399.20	460.58		\$1,237.98
Guard Prop - Tarp				2,994.60				\$2,994.60
Poles, Gloves, Tape	1,086.75	163.55			320.20			\$1,570.50
Total Guard Prop	1,086.75	541.75		2,994.60	719.40	460.58	633.46	\$6,436.54
Percussion Floor	1,300.00							\$1,300.00
Total Props for Competitions	2,386.75	1,727.41	168.02	2,994.60	719.40	460.58	633.46	\$9,090.22
Safe Halloween			467.08		134.77			\$601.85
Concessions				278.72				\$278.72
Start Up Cash				0.00	200.00			\$200.00
Total Safe Halloween			467.08	278.72	334.77			\$1,080.57
Scholarship	4,000.00							\$4,000.00
Taxes & Licenses	6.00				100.85			\$106.85
Uncategorized Expense		14.10						\$14.10
Uniforms						69.44		\$69.44
Alterations				325.00				\$325.00
Drill Shoes		2,007.00						\$2,007.00
Guard	4,987.50							\$4,987.50
Guard Shoes		319.60						\$319.60
Make up		154.54					134.52	\$289.06
Total Guard	4,987.50	474.14					134.52	\$5,596.16
Instrument & Percussion Uniform	3,723.90							\$3,723.90
Show Shirt	2,785.50							\$2,785.50
Total Uniforms	11,496.90	2,481.14		325.00		69.44	134.52	\$14,507.00
Vending-items			76.74					\$76.74
Total Expenses	\$25,924.03	\$7,359.93	\$2,450.92	\$7,829.58	\$4,017.47	\$7,808.92	\$1,367.22	\$56,758.07
NET OPERATING INCOME	\$ -15,822.15	\$5,978.42	\$15,570.48	\$3,146.08	\$1,826.84	\$ -5,187.12	\$9,188.75	\$14,701.30
NET INCOME	\$ -15,822.15	\$5,978.42	\$15,570.48	\$3,146.08	\$1,826.84	\$ -5,187.12	\$9,188.75	\$14,701.30