



Sherando High School

Band Boosters Board Meeting

Minutes For December 6, 2023

Call to order 6:15 p.m.

Attendance (x for present)

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	x

- Welcome - Adam Stein
- Old Business
 - o SHS Column Wrap Update - Adam Stein
 - Adam said since the students haven't made progress with coming up with a design, the board will move ahead with doing so. Devon Stein can help. Principal Karen McCoy has the sizing information.
 - o By-laws updates - Adam Stein
 - Adam thanked board members for the edits they've suggested, and reminded all that any additional edits should be in by 12/31/2023.

- New Business - Adam Stein
 - HundredX - Adam has reached out to HundredX to get Sherando on the list for a similar timeframe as last year. The boosters will now be able to raise \$1.60 per qualified review, up to \$10,000. (Last year, the qualified reviews provided the boosters with \$2 per review.) Sherando will do this fundraiser April to May 7, 2024. Participants are limited to 75 surveys each..
 - Uniforms - Catherine Dodrill
 - Catherine began a conversation on how to deal with additional uniform needs for both marching and concert seasons next year, including cleaning the uniforms, as it is anticipated the band will be bigger next year. Chris Kilkus offered to put together a spreadsheet to show all the needs, in terms of sizes that are currently used and those that are needed for both concert and parade wear. The possibility of establishing a uniform agreement, regarding the care of uniforms and that students and parents would sign, was also discussed.
 - Spring Trip 2025 Planning - Melissa Cotton
 - Melissa has been working on quotes for a trip to Disney in spring 2025. She is currently looking at the best deals for a three-day trip. One option would allow the students to march before the 3 p.m. parade at Disney World. Further estimates will be available in early 2024, and planning must begin a year out from the trip.
- Treasurer Report - Danielle Jones - See attached information
- Adjourn - 7:02 p.m.

Sherando High School Band Boosters

Profit and Loss

November 2023

	TOTAL
Income	
Band Fee	120.00
Fundraiser - Winter Calendar 2023	360.00
Fundraising	
Donations	44.00
Krispy Kreme	4,369.00
Merchandise	47.00
RaiseRight/Scrip	264.31
Safe Halloween	200.00
Total Fundraising	4,924.31
Golf Tournament Sponsor	150.00
Uniforms - TShirts	40.00
Winter - T-shirt Sponsor	250.00
Total Income	\$5,844.31
GROSS PROFIT	\$5,844.31
Expenses	
Contractors	
Instructors	1,450.00
Total Contractors	1,450.00
Office Supplies & Software	30.00
POS Machines	82.45
Props for Competitions	
Guard Prop	719.40
Total Props for Competitions	719.40
Safe Halloween	134.77
Start Up Cash	200.00
Total Safe Halloween	334.77
Taxes & Licenses	100.85
Total Expenses	\$2,717.47
NET OPERATING INCOME	\$3,126.84
NET INCOME	\$3,126.84

Sherando High School Band Boosters

Profit and Loss

July - November, 2023

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	TOTAL
Income						
AIA Competition - Host		181.20				\$181.20
Band Fee	354.49	4,071.58	1,420.29		120.00	\$5,966.36
Band Shoes - DrillMaster	43.00	1,851.45	168.36			\$2,062.81
Fundraiser - Calendar Fall 2023	368.17	6,047.01	2,631.87	120.00		\$9,167.05
Fundraiser - Winter Calendar 2023				671.64	360.00	\$1,031.64
Fundraising						\$0.00
Car Wash	885.00	28.86				\$913.86
Concessions			777.00	9.71		\$786.71
Corporate Sponsor/Donation		388.10		350.00		\$738.10
Donations		168.51		8.00	44.00	\$220.51
HundredX	7,696.00					\$7,696.00
JB Ice Cream Night	120.00					\$120.00
Krispy Kreme					4,369.00	\$4,369.00
Merchandise		82.77	646.95	630.33	47.00	\$1,407.05
RaiseRight/Scrip	209.11	299.49	475.76	367.75	264.31	\$1,616.42
Safe Halloween					200.00	\$200.00
Admission				1,560.00		\$1,560.00
Candy Sales				65.00		\$65.00
Concession				1,190.00		\$1,190.00
Donations				131.72		\$131.72
Safe Halloween Sponsor			300.00	640.38		\$940.38
Total Safe Halloween			300.00	3,587.10	200.00	\$4,087.10
Spirit Wear Sales			565.35	116.25		\$681.60
Tag Day			10,518.70	2,810.36		\$13,329.06
Touch a Truck	1.11					\$1.11
Total Fundraising	8,911.22	967.73	13,283.76	7,879.50	4,924.31	\$35,966.52
Golf Tournament Sponsor					150.00	\$150.00
Guard - Sale of Equipment	425.00	160.00		1,535.00		\$2,120.00
Savings Account Interest			2.28			\$2.28
Uniforms - TShirts		59.38	514.84	19.52	40.00	\$633.74
Winter - T-shirt Sponsor				750.00	250.00	\$1,000.00
Total Income	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$58,281.60
GROSS PROFIT	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$58,281.60
Expenses						
Award Banquet	396.00					\$396.00
Concessions - Homecoming				95.91		\$95.91
Cash to Start			200.00	-200.00		\$0.00
Total Concessions - Homecoming			200.00	-104.09		\$95.91
Contractors						\$0.00
Instructors	1,000.00			4,750.00	1,450.00	\$7,200.00
Total Contractors	1,000.00			4,750.00	1,450.00	\$7,200.00

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Profit and Loss

July - November, 2023

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	TOTAL
Drill Writing	3,500.00					\$3,500.00
Golf Tournament				500.00		\$500.00
Indoor Expenses						\$0.00
Drill Writing		1,200.00				\$1,200.00
Music		180.00				\$180.00
Total Indoor Expenses		1,380.00				\$1,380.00
Instrument & Repair						\$0.00
Instrument Purchase - Percussion		645.85	473.27	199.95		\$1,319.07
Total Instrument & Repair		645.85	473.27	199.95		\$1,319.07
Insurance	524.00		321.00			\$845.00
Meals & Entertainment						\$0.00
Band Camp Meals		970.19				\$970.19
Pool Party		68.79				\$68.79
Tailgate			461.31			\$461.31
Total Meals & Entertainment		1,038.98	461.31			\$1,500.29
Music	2,501.93					\$2,501.93
Office Supplies & Software	30.00	30.00	30.00	30.00	30.00	\$150.00
Other Business Expenses			300.00			\$300.00
POS Machines	82.45	42.45	2.45	106.45	82.45	\$316.25
Props for Competitions		1,185.66	168.02			\$1,353.68
Guard Prop	1,086.75	1,015.89		2,994.60	719.40	\$5,816.64
Percussion Floor	1,300.00					\$1,300.00
Total Props for Competitions	2,386.75	2,201.55	168.02	2,994.60	719.40	\$8,470.32
Safe Halloween			467.08		134.77	\$601.85
Concessions				278.72		\$278.72
Start Up Cash				0.00	200.00	\$200.00
Total Safe Halloween			467.08	278.72	334.77	\$1,080.57
Scholarship	4,000.00					\$4,000.00
Taxes & Licenses	6.00				100.85	\$106.85
Uncategorized Expense		14.10				\$14.10
Uniforms				325.00		\$325.00
Concert				325.00		\$325.00
Drill Shoes		2,007.00				\$2,007.00
Guard	4,987.50					\$4,987.50
Instrument & Percussion Uniform	3,723.90					\$3,723.90
Show Shirt	2,785.50					\$2,785.50
Total Uniforms	11,496.90	2,007.00		650.00		\$14,153.90
Vending-items			76.74			\$76.74
Total Expenses	\$25,924.03	\$7,359.93	\$2,499.87	\$9,405.63	\$2,717.47	\$47,906.93
NET OPERATING INCOME	\$ -15,822.15	\$5,978.42	\$15,521.53	\$1,570.03	\$3,126.84	\$10,374.67
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Expenses		
Contractors		\$0.00
Instructors	2,750.00	\$2,750.00
Total Contractors	2,750.00	\$2,750.00
Office Supplies & Software	30.00	\$30.00
POS Machines	82.45	\$82.45
Props for Competitions		\$0.00
Guard Prop		\$0.00
Guard Prop - Silks	399.20	\$399.20
Poles, Gloves, Tape	320.20	\$320.20
Total Guard Prop	719.40	\$719.40
Total Props for Competitions	719.40	\$719.40
Safe Halloween	134.77	\$134.77
Start Up Cash	200.00	\$200.00
Total Safe Halloween	334.77	\$334.77
Taxes & Licenses	100.85	\$100.85
Total Expenses	\$4,017.47	\$4,017.47
NET OPERATING INCOME	\$1,826.84	\$1,826.84
NET INCOME	\$1,826.84	\$1,826.84