



Sherando High School Band Boosters Board Meeting Minutes 4/5/23

Meeting called to order at 6:16pm

Attendance

President	Sam Kilkus	x
Vice President	Phil Benson	x
Secretary	Adam Stein	x
Treasurer	Sandy Smith	x
Recorder	Liz White	x
Communications	Sandi Cadd	x
Logistics	Jaime Haines	
Volunteer Coordinator	John Mark Jones	x
Advancement	Meghan Pachas	
Uniforms	Catherine Dodrill	x
Member-at-Large	Ciara Ray	
Member-at-Large	Danielle Simpson	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	x

Budget Update

See attached budget reports that follow these minutes.

Agenda

- Treasurer's Report
 - It was reported that we had around \$10,000 in profit from the Sherando Showcase Indoor Competition.
 - There was discussion about possible sponsorship changes for next year to include sponsor logos on our trailers.

- Approve/Deny gift card purchase for trailer drivers
 - Catherine purchased several gift cards for our trailer drivers as a thank you for helping during the indoor season. As a board, we voted to reimburse her in the amount of \$150

- Touch- A -Truck

No discussion needed at this point.

- Awards Ceremony will be on May 16, 2023.
 - We discussed and agreed to change the format for this year's ceremony. The Awards Ceremony will begin at 7:00PM and then we will have a reception afterwards.
 - The Boosters will provide cake and drinks for this, and ask for families to bring other desserts/refreshments to share with those in attendance.

- Board Member Elections
 - Please encourage people to run for any position.
 - Positions with a current board member leaving are: president, secretary, treasurer, logistics, volunteer coordinator.
 - Noted that some board members are interested in other positions for next year.
 - We want to encourage everyone who is interested in being on the board to get nominated at the May 3, 2023 Booster meeting. You can be nominated by others or you can nominate yourself.
 - We want everyone to know they can be involved in this process.
 - Our school year ends before we would have a June booster meeting to announce the new board. As such, we decided that after the nominations are complete at the May 3 Booster meeting, we will send out a google form for voting in a band newsletter. Once voting is closed, votes will be counted and the new board will be announced in a subsequent newsletter.

- All District Jazz - Thursday April 20
 - Middle and High Schools will be participating, totalling about 55 students. There will also be 8 band directors and 2 guest conductors.
 - Dinner will be served from 5:30PM - 6:30PM
 - Concert at 7:00PM
 - We will need parent help to serve dinner.
 - We would like to also set up a small director/conductor hospitality area in the guard room with drinks, snacks, coffee, etc.

- Fall Planning - Kayla & Joel
 - New Uniform Purchase Update
 - Money has been pooled from Boosters/School/FCPS. Boosters were responsible for around \$12,000.
 - Sample designs have been presented, and are being reviewed. There could be some final changes.
 - Current students will start uniform fitting the week of April 24 during class time.
 - Guard and new band student fitting will start in May.
 - New uniforms will be ordered by the beginning of June.
 - Field Show Announcement
 - Show theme will be released to students on Monday after spring break.
 - Fall 2023 Planning
 - Planning is about 2 months ahead of previous years at this point.
 - Kayla will have a guard clinic on April 22, 2023
 - Drum Major auditions will be on April 24, 2023
 - 2023 DMs and band leadership will be announced on April 28.
 - We are planning to allow 8th graders to participate in the fall guard.
 - We are working to get as much planned before the end of this school year, so we can have a jump on things going into next school year.

Meeting adjourned at 6:54pm

Sherando High School Band Boosters

Profit and Loss

March 2023

	TOTAL
Income	
AIA Competition - Host	12,742.00
Band Trip Payments	14,845.28
Fundraising	0.00
Competition Sponsor	250.00
Corporate Sponsor/Donation	226.00
Donations	406.00
Facebook - Network for Good	45.00
RaiseRight/Scrip	269.33
Total Fundraising	1,196.33
Uniforms - TShirts	72.00
Total Income	\$28,855.61
GROSS PROFIT	\$28,855.61
Expenses	
AIA Competition Expense	263.85
AIA Fee	2,975.56
Cash to Start	1,300.00
Concessions	1,032.20
Judges Meals	101.83
Total AIA Competition Expense	5,673.44
Car & Truck	0.00
Golf Cart	1,294.87
Total Car & Truck	1,294.87
Competition Expense	0.00
Show Design	750.00
Total Competition Expense	750.00
Contractors	0.00
Instructors	630.00
Total Contractors	630.00
Fuel	78.53
Instrument & Repair	0.00
Instrument Purchase - Percussion	3,636.58
Total Instrument & Repair	3,636.58
Legal & Professional Services	628.00
Office Supplies & Software	30.00
Props for Competitions	0.00
Guard Prop	196.72
Total Props for Competitions	196.72

Sherando High School Band Boosters

Profit and Loss

March 2023

	TOTAL
Uniforms	0.00
Show Shirt	174.00
Total Uniforms	174.00
Total Expenses	\$13,092.14
NET OPERATING INCOME	\$15,763.47
NET INCOME	\$15,763.47

General Account	\$42,565.18	Student Account	\$6,502.02
Scrip Account	\$ 6,771.45	Retired Students	\$ -
Savings	\$32,184.14	Donated Fee	\$ 300.00

Sherando High School Band Boosters

Profit and Loss

July 2022 - March 2023

	TOTAL
Income	
AIA Competition - Host	12,742.00
Band Fees & Shoes	11,289.96
Band Trip Payments	56,642.29
Equipment Return	90.90
Fundraiser - Calendar	25,294.09
Fundraising	0.00
Alamo Movie	108.87
Amazon Smile	113.50
BlackBauld Giving Fund	3,660.00
Car Wash	1,170.00
Chipotle	261.53
Competition Sponsor	3,345.15
Concessions	763.00
Corporate Sponsor/Donation	9,013.35
Donations	426.00
Facebook - Network for Good	45.00
Krispy Kreme	6,801.51
Newtown Printers Fundraiser	418.40
RaiseRight/Scrip	3,325.42
Safe Halloween	5,408.02
Spirit Wear Sales	611.85
Tag Day	15,487.64
Total Fundraising	50,959.24
Sales of Product Income	2,441.46
Savings Account Interest	3.87
Services	0.08
Uncategorized Income	0.00
Food - Competition	275.00
Total Uncategorized Income	275.00
Uniforms - TShirts	740.00
Total Income	\$160,478.89
Cost of Goods Sold	
Cost of Goods Sold	1,185.00
Total Cost of Goods Sold	\$1,185.00
GROSS PROFIT	\$159,293.89
Expenses	
Advertising & Marketing	1,778.87
AIA Competition Expense	341.85
AIA Fee	2,975.56
Cash to Start	1,300.00

Sherando High School Band Boosters

Profit and Loss

July 2022 - March 2023

	TOTAL
Concessions	1,032.20
Judges Meals	101.83
Total AIA Competition Expense	5,751.44
Award Banquet	410.75
Band Fee Overage	150.00
Band Trip	36,625.00
Bank Charges & Fees	168.27
Car & Truck	256.00
Golf Cart	1,294.87
Total Car & Truck	1,550.87
Competition Expense	280.29
AIA Membership	1,442.44
Show Design	4,850.00
Total Competition Expense	6,572.73
Contractors	0.00
Instructors	11,064.00
Total Contractors	11,064.00
Food & Drink	75.58
Fuel	363.89
Instrument & Repair	0.00
Instrument Purchase	147.20
Instrument Purchase - Percussion	10,021.95
Total Instrument & Repair	10,169.15
Insurance	266.00
Job Supplies	500.00
Krispy Kreme	3,852.75
Legal & Professional Services	628.00
Magnets	650.54
Meals & Entertainment	0.00
Band Camp Meals	3,186.15
Pool Party	656.57
Tailgate	744.05
Total Meals & Entertainment	4,586.77
Music	830.00
Office Supplies & Software	378.28
Props for Competitions	1,601.73
Guard Prop	6,343.58
Total Props for Competitions	7,945.31
Safe Halloween	2,223.74
Scholarship	2,000.00

Sherando High School Band Boosters

Profit and Loss

July 2022 - March 2023

	TOTAL
Taxes & Licenses	248.51
Touch a Truck	242.40
Uniforms	0.00
Concert	1,194.00
Drill Shoes	2,348.00
Guard	9,062.65
Instrument & Percussion Uniform	4,553.85
Show Shirt	3,503.00
Total Uniforms	20,661.50
Total Expenses	\$119,694.35
NET OPERATING INCOME	\$39,599.54
NET INCOME	\$39,599.54