



Sherando High School Band Boosters Board Meeting Minutes 2/1/23

Meeting called to order at 6:35pm

Attendance

President	Sam Kilkus	x
Vice President	Phil Benson	x
Secretary	Adam Stein	x
Treasurer	Sandy Smith	x
Recorder	Liz White	x
Communications	Sandi Cadd	x
Logistics	Jaime Haines	
Volunteer Coordinator	John Mark Jones	x
Advancement	Meghan Pachas	
Uniforms	Catherine Dodrill	x
Member-at-Large	Ciara Ray	
Member-at-Large	Danielle Simpson	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	

Budget Update

See attached budget report that follows the minutes.

Agenda

- Treasurer's Report (Anything we need to know?)
 - Sandy specifically mentioned she was happy with the money raised by our Color Guard and Indoor Percussion calendar fundraiser for the winter season.

- Scholarships
 - Adam is starting to organize documentation and scholarship information for the 2023 Seniors. He will send out documents to the Board for review once he thinks they are ready.
 - He will have a committee formed by March 1.
 - There was a recommendation for an increase in scholarship amounts. In prior years, there was 1x \$1000 and 2x \$500 amounts awarded. The new recommendation was to increase the amounts to 1x \$2000 and 2x \$1000. After some discussion, and confirmation that we had this extra amount in the budget this year, the Board voted and approved this increase.
 - The Board should approve the scholarship process at our March meeting and then we open the student application process.

- Pool Party Rental?
 - Do we need to reserve through Parks and Rec? August 4th?
 - August 4 is the Friday of 2023 Band Camp Week 1, when we typically do the pool party for the students.
 - Sandi will reach out to the Parks and Recreation Department to schedule this.

- Reminder of Bookkeeping vote. We will vote next month, then present to full boosters. Compensation number is \$1200. (That's what the Lion's Club pays their bookkeeper.)

- Other?
 - Kayla suggested some uses of the money in our retired student accounts.
 - Provide money to students who participate in Band/Guard type summer camps as a way to help offset the cost of these camps and encourage participation. Specifically mentioned example was the JMU summer band camp.

- Kayla and Joel are exploring the idea of bringing in a Marching Band Health Athletic Trainer, for 2 days during band camp. The estimated cost for this would be \$3000.
- Sandy will submit an application for the Sherando Band for “The Power of Change” by Rappahannock Electric.
 - Due Date: Feb 9, 2023
 - <https://www.myrec.coop/power-change>

Meeting adjourned at 6:59pm

Sherando High School Band Boosters

Profit and Loss

July 2022 - January 2023

	TOTAL
Income	
Band Fees & Shoes	11,289.96
Band Trip Payments	18,995.67
Equipment Return	10.05
Fundraiser - Calendar	24,436.04
Fundraising	0.00
Alamo Movie	108.87
Amazon Smile	26.08
BlackBauld Giving Fund	3,225.00
Car Wash	1,170.00
Concessions	763.00
Corporate Sponsor/Donation	8,338.40
Donations	20.00
Krispy Kreme	6,801.51
Newtown Printers Fundraiser	418.40
RaiseRight/Scrip	2,748.20
Safe Halloween	5,408.02
Spirit Wear Sales	611.85
Tag Day	15,477.64
Total Fundraising	45,116.97
NYC Trip	10,400.00
Sales of Product Income	2,381.46
Savings Account Interest	3.87
Services	0.08
Uncategorized Income	0.00
Food - Competition	275.00
Total Uncategorized Income	275.00
Uniforms - TShirts	120.00
Total Income	\$113,029.10
Cost of Goods Sold	
Cost of Goods Sold	1,185.00
Total Cost of Goods Sold	\$1,185.00
GROSS PROFIT	\$111,844.10
Expenses	
Advertising & Marketing	1,778.87
Award Banquet	410.75
Band Fee Overage	120.00
Band Trip	26,125.00
Bank Charges & Fees	168.27
Car & Truck	256.00
Competition Expense	5,222.73

Sherando High School Band Boosters

Profit and Loss

July 2022 - January 2023

	TOTAL
Contractors	10,434.00
Food & Drink	75.58
Fuel	174.59
Instrument & Repair	0.00
Instrument Purchase	147.20
Instrument Purchase - Percussion	6,285.43
Total Instrument & Repair	6,432.63
Insurance	266.00
Job Supplies	500.00
Krispy Kreme	3,852.75
Magnets	650.54
Meals & Entertainment	0.00
Band Camp Meals	3,186.15
Pool Party	656.57
Tailgate	744.05
Total Meals & Entertainment	4,586.77
Music	830.00
Office Supplies & Software	318.28
Props for Competitions	1,601.73
Guard Prop	5,003.52
Total Props for Competitions	6,605.25
Safe Halloween	2,223.74
Scholarship	2,000.00
Taxes & Licenses	248.51
Uniforms	0.00
Concert	1,194.00
Drill Shoes	2,348.00
Guard	9,062.65
Instrument & Percussion Uniform	4,553.85
Show Shirt	1,909.00
Total Uniforms	19,067.50
Total Expenses	\$92,347.76
NET OPERATING INCOME	\$19,496.34
NET INCOME	\$19,496.34

General Account	\$26,016.93		Student Account	\$6,738.24		Calendar	\$24,436.04
Scrip Account	\$12,412.50		Retired Students	\$4,474.91		Band Fee	\$12,825.00
Savings	\$22,180.70		Donated Fee	\$ 450.00			

Sherando High School Band Boosters

Profit and Loss

January 2023

	TOTAL
Income	
Band Trip Payments	18,995.67
Equipment Return	10.05
Fundraiser - Calendar	7,485.67
Fundraising	0.00
Alamo Movie	108.87
Corporate Sponsor/Donation	1,948.00
Donations	20.00
Newtown Printers Fundraiser	418.40
RaiseRight/Scrip	820.57
Spirit Wear Sales	210.35
Tag Day	1,265.00
Total Fundraising	4,791.19
Sales of Product Income	40.00
Uniforms - TShirts	120.00
Total Income	\$31,442.58
GROSS PROFIT	\$31,442.58
Expenses	
Band Trip	16,325.00
Contractors	500.00
Instrument & Repair	0.00
Instrument Purchase - Percussion	374.80
Total Instrument & Repair	374.80
Office Supplies & Software	52.35
Taxes & Licenses	213.51
Uniforms	0.00
Instrument & Percussion Uniform	675.00
Total Uniforms	675.00
Total Expenses	\$18,140.66
NET OPERATING INCOME	\$13,301.92
NET INCOME	\$13,301.92

General Account	\$26,016.93		Student Account	\$6,738.24		Calendar	\$24,436.04
Scrip Account	\$12,412.50		Retired Students	\$4,474.91		Band Fee	\$12,825.00
Savings	\$22,180.70		Donated Fee	\$ 450.00			