

Sherando High School Band Boosters Booster Meeting Minutes 1/4/23

Meeting called to order at 7:04pm

Attendance

| President | Sam Kilkus x | |
|------------------------|-------------------|---|
| Vice President | Phil Benson | х |
| Secretary | Adam Stein | х |
| Treasurer | Sandy Smith | x |
| Recorder | Liz White | |
| Communications | Sandi Cadd | |
| Logistics | Jaime Haines | |
| Volunteer Coordinator | John Mark Jones | |
| Advancement | Meghan Pachas | x |
| Uniforms | Catherine Dodrill | х |
| Member-at-Large | Ciara Ray | х |
| Member-at-Large | Danielle Simpson | |
| Band Director | Joel Cosner | х |
| Color Guard Instructor | Kayla Wright x | |
| Percussion Instructor | Scott Kittrell x | |

Agenda

- Welcome: HAPPY NEW YEAR!
- Treasurer's Report Sandy Smith
 See attached P/L Statements at the end of these Minutes.
 - There was some concern over the cost of uniform costs this year.
- Current Committee Updates
 - Advancement/Fundraising
 - Winter Movie at Alamo
 - Made \$100 may not continue this in the future, unless someone else wants to organize it.
 - Perhaps get student input as to which movie to watch.
 - Chipotle Spirit Night January 15th, 2023 4pm 9pm
 - Hundred X
 - Fundraising opportunity for doing surveys on cell phones.
 - Suggestion of late April / Early May timeframe. Sam will coordinate this with HundredX
 - See attached flier at the end of these Minutes.
 - Touch-a-Truck planning starting. Sandy Smith will be leading this committee.
 - Talk to Sandy Smith to join the committee.
 - Indoor competition
 - Subcommittee progress? Questions? Concerns?24 units so far, 1 is marching winds
 - Marketing committee got together 1/4/23 and discussed vendors, sponsors, media, etc..
 - Other?
 - Nothing mentioned here
- Shadows for possible open board positions- Anyone interested in a board position for next year, please see a current board member! Positions that are graduating- Treasurer, Recorder, Logistics. You can run for any position!
 - If you need more information about positions, please ask!!

- Spring Trip- There is no longer a waitlist. We have 2 buses! Don't forget to send in your payments.
- Advocacy- Write to school board members about equitable staffing (The district should pay for our instructors, not the boosters.) Find school board members and contacts here: https://www.frederickcountyschoolsva.net/Page/310
 - Hype for the guard/percussion instructor pay.
 - School Board members and staff seem to support this line of thinking, but we still need parent support to advocate for this.

Other Questions or Concerns?

Nothing else was mentioned.

Important Dates

- Scrip orders due 2nd and 4th Monday Remember, trip fundraising!
- January 5 Third trip payment due, please let Sam know if there are any concerns
- January 18 Rising Freshman Family Night Pep band performance,
 5-8pm
 - Rising freshmen come to Sherando for meeting at 6 in auditorium, band will play pep-songs for 20-ish minutes prior, and will play during the student rotations
- January 20 Tentative Winter Guard performance at SHS basketball game
- January 21- Possible Indoor/Winter Guard Parent Preview 6-7pm TBD
- January 28- First Winter Guard and Indoor Percussion Competition at Forest Park!
- January 31- Tentative Indoor Percussion performance at SHS basketball game
- Please check the calendar for Winter Guard and Indoor Percussion practices and camps!
- February 1 Next Booster Meeting

Percussion Report

- We are waiting on drum stands and a part for a snare drum that was backordered. Scott will try to get in touch with the company these were ordered from.
- The Indoor Percussion group has the first two songs of their show learned and on the floor. Kids are doing great with learning the drill and music.

Guard Report

- o 3/4 of show done, drill and choreo
- Will be practicing at Aylor for Friday, Saturday, and Monday of Martin Luther King, Jr. weekend.
- Feels they are a good spot for the season
- April 22 potential color guard clinic for middle school students.

Director's Report

- Fully launched into concert assessment season, with music selected.
- Indoor guard/percussion rolling along well. Impressed with the amount of material that has been laid down and understands the challenges that come along with the process.
- The Jazz Ensemble is working on senior features for the February concert.
- Band photos from prior years for the hallway have been printed.. Looking for a connection to get frames. Rhonda Sayen may have a connection.
- Jan 18 Rising Freshmen Night Seeking some volunteers to maybe hand out flyers/candy.
- Advocacy for a potential turf field due to the overcrowding issues.

Meeting adjourned at 8:09pm

Sherando High School Band Boosters

Profit and Loss December 2022

| | TOTAL |
|----------------------------|--------------|
| Income | |
| Fundraising | 0.00 |
| RaiseRight/Scrip | 471.18 |
| Total Fundraising | 471.18 |
| Total Income | \$471.18 |
| GROSS PROFIT | \$471.18 |
| Expenses | |
| Competition Expense | 1,442.44 |
| Contractors | 3,234.00 |
| Instrument & Repair | 3,640.33 |
| Office Supplies & Software | 30.00 |
| Props for Competitions | 556.70 |
| Total Expenses | \$8,903.47 |
| NET OPERATING INCOME | \$ -8,432.29 |
| NET INCOME | \$ -8,432.29 |

| General Account | \$14,094.58 | Student Account | \$6,383.25 | Calendar | \$23,611.33 |
|-----------------|-------------|------------------|------------|----------|-------------|
| Scrip Account | \$11,836.93 | Retired Students | \$4,474.91 | Band Fee | \$12,825.00 |
| Savings | \$22,180.70 | Donated Fee | \$ 450.00 | | |

Sherando High School Band Boosters

Profit and Loss July - December, 2022

| | TOTAL |
|----------------------------|-------------|
| Income | |
| Band Fees & Shoes | 9,448.00 |
| Fundraiser - Calendar | 19,204.16 |
| Fundraising | 0.00 |
| Amazon Smile | 26.08 |
| BlackBauld Giving Fund | 3,225.00 |
| Car Wash | 1,170.00 |
| Concessions | 763.00 |
| Corporate Sponsor/Donation | 5,700.00 |
| Krispy Kreme | 6,781.00 |
| RaiseRight/Scrip | 2,107.06 |
| Safe Halloween | 5,408.02 |
| Spirit Wear Sales | 401.50 |
| Tag Day | 12,607.00 |
| Total Fundraising | 38,188.66 |
| Non-Profit Income | 2,357.69 |
| NYC Trip | 10,400.00 |
| Sales of Product Income | 1,898.30 |
| Savings Account Interest | 2.93 |
| Services | 0.08 |
| Uncategorized Income | 0.00 |
| Food - Competition | 275.00 |
| Total Uncategorized Income | 275.00 |
| Total Income | \$81,774.82 |
| Cost of Goods Sold | |
| Cost of Goods Sold | 1,185.00 |
| Total Cost of Goods Sold | \$1,185.00 |
| GROSS PROFIT | \$80,589.82 |
| Expenses | |
| Advertising & Marketing | 1,778.87 |
| Award Banquet | 410.75 |
| Band Fee Overage | 90.00 |
| Band Trip | 9,800.00 |
| Bank Charges & Fees | 168.27 |
| Car & Truck | 256.00 |
| Competition Expense | 5,232.44 |
| Contractors | 9,934.00 |
| Food & Drink | 75.58 |
| Fuel | 174.59 |
| Instrument & Repair | 2,417.50 |
| | |
| Insurance | 266.00 |

Sherando High School Band Boosters

Profit and Loss July - December, 2022

| | TOTAL |
|-----------------------------|-------------|
| Job Supplies | 500.00 |
| Krispy Kreme | 3,852.75 |
| Magnets | 650.54 |
| Meals & Entertainment | 0.00 |
| Band Camp Meals | 3,186.15 |
| Pool Party | 656.57 |
| Tailgate | 744.05 |
| Total Meals & Entertainment | 4,586.77 |
| Music | 4,470.33 |
| Office Supplies & Software | 265.93 |
| Other Business Expenses | 126.26 |
| Props for Competitions | 6,478.99 |
| Reimbursable Expenses | 30.00 |
| Safe Halloween | 1,423.74 |
| Scholarship | 2,000.00 |
| Taxes & Licenses | 35.00 |
| Uncategorized Expense | 179.43 |
| Uniforms | 18,392.50 |
| Total Expenses | \$73,596.24 |
| NET OPERATING INCOME | \$6,993.58 |
| NET INCOME | \$6,993.58 |



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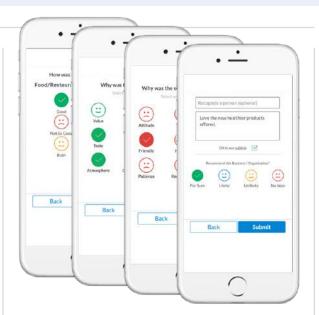


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