



Sherando High School Band Booster Association

September 3, 2024 General Member Meeting Agenda

Call to order: 7:10 p.m.

Attendance: X for those present.

x	President	Adam Stein	x	Band Director	Joel Cosner
x	Vice President	Phil Benson	x	Guard Instructor	Kayla Wright
x	Secretary	Stephanie Mangino	x	Perc Instructor	Scott Kittrell
x	Treasurer	Sam Kilkus	x	Band Assistant	Devon Stein
x	Logistics Coordinator	Justin San Agustin		Bookkeeper	Sandy Smith
x	Volunteer Coordinator	Melissa Cotton			
x	Communications	Ciara Ray			
	Advancement	Noelle Callas (Catherine Dodrill representing today)			
x	Uniforms	Jennifer Boycourt			
x	Member-at-Large	Shannon Damron			

1. Welcome: Adam Stein

2. Treasurer's Report - Sam Kilkus (also see attached figures)

- We're doing great financially. She does want to preach caution, because we had \$9,878 in fundraising at this time last year, while we've brought in only \$6,071 this year. This means that tag day is particularly vital. Collection of band fees is doing great. As of yesterday, we only had 31 unpaid fees, which makes up for less money coming in through the calendar fundraiser.
- Member Lora Jarrell also said she appreciates the student account spreadsheets that Sam has sent out, which show payments, etc. .

3. Old Business

- 2025 Disney Trip - Melissa Cotton
 - Commitment Forms Now Available

- Deposits For Students and Chaperones are due by Sept 16. (Form and deposit, together)
- Just so you know, if your child is participating in this trip, they must travel with the band to and from Disney. If you are chaperoning, you must be with a group of students the entire time. You have to stay with your assigned group of students. Chaperones must travel with the group.
- Payment Method Updates - Sam - if you want to pay using Venmo, that's fine, but please contact her to know the additional fees.
- Advancement Committee - Catherine Dodrill
 - Dulcie Hillenberg, Noelle Callas and she had a meeting the other night, and would love people to help out with fundraising. If you have connections with businesses that you think will be supportive of the band, please email advancement@sherandoband.org
 - Safe Halloween is scheduled for Oct 20. Committee volunteers are needed to organize the event. Will need a construction coordinator and a student coordinator. The advancement committee is reaching out to kid-friendly vendors.
 - Krispy-Kreme donut sale fundraiser is usually in November
 - Texas Roadhouse Spirit Night is Sept. 26
 - Looking at a variety of spirit nights for the rest of the year
 - Cowbells, pom-poms and hand clappers will be sold at home football games
 - Sept. 9 at 8 p.m. is the next meeting of the advancement committee - no set location yet.

4. New Business - Adam Stein

- Upcoming Volunteer Needs
 - Tag Day is this Saturday, Sept 7. Drivers are needed.
 - Devon Stein said she has 37 available neighborhoods. We need 15 more drivers right now. We are pre-assigning neighborhoods this year. Some parents may not be driving their own child's group. Envelopes and labels are in a work in progress. If we don't get enough drivers for all neighborhoods, we'll prioritize the higher-earning ones. Tag Day runs from 9 a.m. - 1 p.m. There will also be a Facebook/Social Media option for donations.
 - Home Football Games - Adam Stein - Signups will be in the newsletter and sent out through the Band App Volunteer Channel
 - Tailgating Food Prep/Serving - Justin said Anthony's is the likely first tailgate meal
 - Halftime Help is always needed

- Homecoming Parade Involvement / Food Truck Concessions - have several trucks that will be set up at Newtown Commons, and all will donate a portion of proceeds to the band boosters.
- Questions/Other Topics for Discussion? - Questions about how to get schedule information on their phone. You can sign up for the volunteer channel on the Band App Parents Group at <https://band.us/n/a9af0bR6H1J0w>. From there, parents can be invited to the Volunteer Group, if they so wish.
- Winchester/Frederick County Marching Preview at Shenandoah University - Wednesday, Sept. 4. Students need to be at Sherando at 4:30 p.m.

5. Important Dates

- 9/4 - Marching Band Preview at SU
- 9/7 - Tag Day / Afternoon Full Band Rehearsal
- 9/13 - 1st Home Football Game / Senior Night
- 9/14 - 1st Marching Competition / Woodbridge High School
- 9/16 - NCVRO Wind/Perc Auditions, Interested Students Only
- 9/18 - Homecoming Parade, In Stephens City
- 9/19 - Home Football Game / Homecoming Game
- 9/28 - 2nd Marching Competition / VMBC Herndon High School
- 10/2 - October Band Booster Meeting

6. **Percussion Director Report - Scott Kittrell** – Not much to say. A percussion order has been placed. He’s started planning for the indoor season, too. He’s had three independent percussion groups asking about coming to our indoor competition this year.

7. **Guard Director Report - Kayla Wright** - Looking forward to a full week of rehearsal. We will formally find out the AIA show (indoor season competition) date on Sept. 22.

NOTE: Band President Josie Austin reminded students to bring water to rehearsals and to wear appropriate footwear at all times, and sunscreen, if needed.

8. **Band Director Report - Joel Cosner** - We are plugging right along. There’s a lot of details, logistics, and planning. We had a solid class day today. The show is definitely in its rough draft form. The show tomorrow does have college hashes.

Adam Stein - Introduced our awesome Sherando High School Principal Karen McCoy. Karen offered her thanks to the boosters and the students who put in so many hours... Thank you for all of your support. Adam Stein - Karen is probably our MVP when it comes to supporters.

Adjournment - 7:47 p.m.

Sherando High School Band Boosters

Profit and Loss

August 2024

	TOTAL
Income	
Band Fee	6,447.50
Band Shoes - DrillMaster	1,290.00
Band Trip Payments	1,006.00
Equipment & Uniform Sales	
Guard - Equipment Sales	750.00
Total Equipment & Uniform Sales	750.00
Fundraiser - Calendar Fall - 2024	2,660.00
Fundraising	
BlackBauld Giving Fund	460.00
Car Wash	47.00
Donations	57.77
HundredX	5,548.80
Parent Preview Raffle	259.00
RaiseRight/Scrip	534.69
Total Fundraising	6,907.26
Pool Party Reimbursement	200.00
Services	132.47
Total Income	\$19,393.23
GROSS PROFIT	\$19,393.23
Expenses	
Band Trip	1,000.00
Contractors	
Marching Coaches	3,675.00
Total Contractors	3,675.00
Fall Show & Season	
Band Camp Meals	1,626.19
Guard - Tape, Poles, Gloves	316.65
Instrument Purchase - Percussion	88.52
Props - Fall	625.30
Total Fall Show & Season	2,656.66
QuickBooks Payments Fees	3.59
Uniforms	
Drill Shoes	1,798.00
Guard	237.75
Guard Shoes	566.30
Make up	170.57
Total Guard	974.62

	TOTAL
Show Shirt	2,461.00
Total Uniforms	5,233.62
Total Expenses	\$12,568.87
NET OPERATING INCOME	\$6,824.36
Other Expenses	
Office Supplies & Software	35.00
POS Machines	79.50
Transaction Fees	
RaiseRight Fee	8.87
Venmo Fees	42.07
Total Transaction Fees	50.94
Total Other Expenses	\$165.44
NET OTHER INCOME	\$ -165.44
NET INCOME	\$6,658.92