



Sherando High School Band Booster Association

August 7, 2024 General Member Meeting Minutes

Call to order: 7 p.m.

Attendance: X for those present.

x	President	Adam Stein	x	Band Director	Joel Cosner
x	Vice President	Phil Benson	x	Guard Instructor	Kayla Wright
x	Secretary	Stephanie Mangino		Perc Instructor	Scott Kittrell
x	Treasurer	Sam Kilkus	x	Band Assistant	Devon Stein
x	Logistics Coordinator	Justin San Agustin	x	Bookkeeper	Sandy Smith
x	Volunteer Coordinator	Melissa Cotton			
x	Communications	Ciara Ray			
x	Advancement	Noelle Callas			
x	Uniforms	Jennifer Boycourt			
x	Member-at-Large	Shannon Damron			

1. Welcome - Adam Stein

- Adam welcomed the group, stating that the band has been working hard during band camp, and he was happy to see all the new faces in the room.
- Adam shared the purpose of the Booster organization, which is to support the band by raising money for the band, which he said members would hear about through the year. The boosters also solicit food donations, as well as Amazon Wish List items. The Boosters also volunteer at band performances, help with uniforms, and act as extra eyes and ears for staff.
- Adam also introduced board members who were present.

2. Treasurer Report - Sam Kilkus (July P/L attached)

- Summer Car Washes. Sam said the two car washes held in June and July were very successful. June's raised \$1,042.22 and July's raised well over \$800.
- JB's Spirit night in June raised \$72
- Sam said the July P/L statement shows that this is the time of year we're paying a lot: over \$9,000 for fall show expenses, over \$5,000 for uniform expenses, over \$8,000 to hold Disney (will be repaid when people pay for the trip.) She shared that

- most of what the Boosters raise goes toward marching season, and said as long as we continue to kick butt with fundraising, we will be fine.
- She shared that the Boosters are paying extra fees for having Venmo and taking credit card payments, so when those payment methods are used, the extra fees are covered by a surcharge.
 - She also noted that the calendar fundraiser has only raised around \$1,000 so far.

3. Old Business

- 2025 Disney Trip (April 7-11, 2025) - Informational Meeting is on Aug 12th, 6-7:30 p.m. in the band room
 - Melissa Cotton, trip organizer, said she will talk about the trip schedule, chaperone responsibilities, student expectations, cost, payment plans, and what the payments cover at the meeting. The trip is all-inclusive. Students will only need to bring spending money for the resort and to pay for food on the trip down and back.
- Fundraising - Noelle Callas
 - Noelle said she's always looking for help on her fundraising/advancement committee, for which she'll have a signup available soon. She said the Boosters want to connect with more corporate sponsors. Previously, our timing has not been great, because the school calendar isn't in sync with the corporate fiscal year. So, she said we'll do fall fundraising this year with sponsored items for sale at home football games, sponsors for tailgate, and Safe Halloween sponsors. The Boosters will start working hard for corporate sponsorships starting in December/beginning of the new fiscal year to sponsor for the entire upcoming year.
 - Adam also put out a call for anyone who has restaurant connections to share those, to perhaps find tailgate sponsors.

Also, band student officers - Josie Austin (President), Gerardo Trinidad-Membreno (VP) and Braden Bowen (Social Media) introduced themselves.

4. New Business

- Upcoming Volunteer Needs
 - Tag Day (Saturday, Sept. 7) Drivers needed - Josie Austin explained how it works: students go to neighborhoods to ask for donations. Adam Stein and Joel Cosner noted that it's a huge fundraiser that raised over \$14,000 last year. Adam said about 30 groups will go out, all over Sherando's coverage area.
 - Safe Halloween is Sunday, Oct 20. Adam said a committee is needed to organize this annual event.

- Fall Marching Season Logistics - Justin San Agustin
 - Home Football Games (Tailgating and Half-time), Competitions
 - Justin said we've got close to 140 kids in the band. We have props that need to be loaded, set up, moved, and we need people to do that. Last year it took about 14 parents to help. This year, less setup will be needed on the field, but more will be required beforehand.
 - Sam Kilkus said it's wonderful to have people be at the school to help unload when kids/equipment return.
 - Justin - this year, the setup is fairly simple stuff, but there's just a lot of it.

- Band Camp Potluck and Preview Performance - Adam Stein
 - This Friday, Aug 9, dinner starts at 6:30 p.m. in the commons, with the performance to follow. Seniors bring dessert; juniors/sophomores bring main dishes; and freshmen bring sides.
 - Would be good to have a few volunteers to help set up the potluck tables after band camp day.
 - The location of performance is weather-dependent
 - Devon Stein/Sarah Curtis - there will be a raffle for band gear at the potluck, too

- Spirit Wear on Sale Now - Adam Stein
 - <https://www.sherandoband.org/spirit-wear/> will guide you to the ordering site.

5. Important Dates

- 8/9 - Potluck and Preview Performance
- 8/12 - Disney Trip Informational Meeting
- 8/14 - Transition Day for Freshmen
- 8/15 - First Full Day of School
- 8/24 - Full Band Rehearsal (would like to do a test run of loading trailers that night)
- 9/3 - Band Booster Meeting (This is a Tuesday Night!)
- 9/4 - Fred/Winc Marching Band Preview
- 9/7 - Tag Day / Full Band Rehearsal

6. Percussion Director Report - Kayla Wright/Joel Cosner - the contract percussion instructors have been amazing.

7. Guard Director Report - Kayla Wright - Guard will be in full makeup/uniforms this week as a test-run. The students have been fantastic. They're putting the work in and are really

catching on quickly. Students will be dismissed tomorrow at 3:30 p.m. because we have the back-to-school open house. She said she will send out a reminder in the Band app.

8. Band Director Report - Joel Cosner said there's a subtle resilience about this group. The overall attendance has been really good. The band has kids who are involved in cross country and volleyball, and they come back, get caught up. It's great to support kids in getting diverse experiences. For all we've gone up against with heat/weather, we're on a good track. He said he always planned to focus on the show closer after camp's conclusion. The band has learned 3 out of 4 sections of the show. Everything's fully set through the ballad. The closer will have a few challenges here and there. He's also been training the band members regarding prop movement, too. It's a massive team effort and it's the team that makes it work.

- Adam added that we, the Boosters, are part of that team, too. If you're nervous about helping, don't be. We're a goofy group, he said, reassuringly. We're here for the kids.

Adjournment at 7:36 p.m.

Sherando High School Band Boosters

Profit and Loss

July 2024

	TOTAL
Income	
Band Fee	1,727.00
Band Shoes - DrillMaster	516.00
Equipment & Uniform Sales	
Guard - Flag Sales	95.00
Guard - Uniform Sales	3,435.00
Total Equipment & Uniform Sales	3,530.00
Fundraiser - Calendar Fall - 2024	2,879.00
Fundraising	
Car Wash	862.28
Donations	160.00
Golf Tournament	
Golf Tournament Adds	200.00
Total Golf Tournament	200.00
JB Ice Cream Night	72.00
RaiseRight/Scrip	758.44
Touch a Truck	2,530.00
Touch a Truck - Sponsor	130.00
Total Touch a Truck	2,660.00
Total Fundraising	4,712.72
Total Income	\$13,364.72
GROSS PROFIT	\$13,364.72
Expenses	
Band Trip	8,966.50
Car Wash	58.02
Contractors	
Bookkeeper	600.00
Total Contractors	600.00
Fall Show & Season	3,500.00
Fall Guard Silks	553.19
Guard - Tape, Poles, Gloves	1,507.65
Instrument Purchase - Percussion	3,314.92
Props - Fall	393.78
Total Fall Show & Season	9,269.54
Golf Tournament	957.00
Uniforms	
Guard	5,500.00

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Profit and Loss

July 2024

	TOTAL
Show Shirt	425.00
Total Uniforms	5,925.00
Total Expenses	\$25,776.06
NET OPERATING INCOME	\$ -12,411.34
Other Expenses	
Insurance	554.00
Office Supplies & Software	30.00
Other Business Expenses	74.50
POS Machines	79.49
Scholarship	4,000.00
Taxes & Licenses	25.00
Transaction Fees	
QuickBooks Payments Fees-Invoice Fee	10.32
RaiseRight Fee	0.70
SwipeSimple Fee	5.77
Venmo Fees	95.68
Total Transaction Fees	112.47
Total Other Expenses	\$4,875.46
NET OTHER INCOME	\$ -4,875.46
NET INCOME	\$ -17,286.80