



# Sherando High School

## Band Boosters General Membership

### Meeting Minutes For May 1, 2024

**Call to order: 7:08 p.m.**

**Attendance (x for present)**

President	Adam Stein	x
Vice President	Phil Benson	
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

**Welcome** - Adam Stein

Adam said it's the last monthly meeting of the year. No regular June/July meetings.

**Treasurer Report** - Danielle Jones - Has a push out for band fees to be paid. Ahead roughly by \$23,000 for the year. See attached report.

**Old Business / Committee Updates**

**Advancement Update** - Noelle Callas

3/23 - 5 Star Auto Spa/Frenchies - Minimal funds raised, from Noelle

4/13 - Five Guys Spirit Night - Catherine Dodrill says no word on how much was raised during this spirit night.

**Touch-A-Truck Update (event date is May 18)** - Ciara Ray said there is a sign up for volunteers to help in the newsletter. Sam Kilkus will put out a signup form for the students to volunteer. There 29 vehicles currently slated to be present, including a helicopter. She said flyers need to be printed out. These will be taken to pizza places, preschools, daycares, and will be sent to school admin to go out digitally on PeachJar. The event will also include stands for ice cream and cotton candy, as well as a food truck.

**Golf Tournament Update (event date is May 24)** - Adam handled the update for Guy Curtis, who was unable to be present. He said the volunteer signup went out in the Tuesday, April 30, newsletter. Music event tickets are still on sale (after the golf tournament). Crosswinds will play, an auction will be held. Final call for sponsors is underway. Cosner said a lot of good sponsorships are coming in. Adam said the boosters hope to foster/nurture those connections in the future. Sponsors' swag items need to be in by May 17. Adam added that it currently looks like this will be a success for the boosters.

**HundredX Status Update** - Adam Stein said as of today, there are 107 signups with 2,600 feedbacks. For an estimated total of \$4,177 raised, which is 41% of the goal of \$10,000. "We can do better," Stein said. Last year brought in \$7,700 and only 6 days are left in the fundraiser. The band is getting less per review this year, at \$1.60 per review, as opposed to \$2 per brand survey in 2023.

**Summer Car Wash dates** - June 15 and July 20 at the Bank of Clarke at the intersection of Fairfax Pike and Double Church Road in Stephens City. Adam Stein said it's a good time for kids to reconnect, and for new members to get to know current band members. .

## **New Business**

**Apple Blossom Parades** - Adam Stein asked if there was anything we needed to prep? He noted that the golf cart will follow the band for kids who need it in both the Firefighters' and Grand Feature parades. Catherine Dodrill said that if kids get overheated, the first move is to unzip their uniform backs. Sam Kilkus said she will get some ice packs for kids, too.

## **2024-2025 Board Election Results announced (Adam Stein)**

**President** - Adam Stein

**Vice-President** - Phil Benson

**Secretary** - Stephanie Mangino

**Treasurer** - Sam Kilkus\*

**Communications** - Ciara Ray

**Logistics** - Justin San Agustin\*

**Volunteer Coordinator** - Melissa Cotton

**Advancement** - Noelle Callas

**Uniforms** - Jennifer Boycourt\*

**Member-at-Large** - Shannon Damron\*

\* denotes new for 2024-2025

Newly elected board members were asked to attend Band Orientation on May 8, to be introduced.

Recording a Skit for Band Orientation?

- Important Dates - They're all on the band website calendar.
  - o 5/3 - AB Firefighters' Parade
  - o 5/4 - AB Grand Feature Parade

- o 5/6 - Color Guard Callout Meeting for Fall Marching Season
- o 5/7 - Drumline Auditions for Fall Marching Season
- o 5/8 - 2024-2025 Band Orientation Night
- o 5/9 & 5/10 - Chantilly Jazz Festival
- o 5/11 - Guard Spin Clinic
- o 5/13 & 5/27 - RaiseRight Orders Due (for physical gift cards)
- o 5/16 - Spring Band Concert
- o 5/18 - Touch A Truck Community Event
- o 5/19 - SHS Senior Awards Ceremony - Jazz Ens. plays
- o 5/20 - Band Awards Ceremony
- o 5/24 - Golf Tournament and Music Event
- o 5/25 - Newtown Heritage Festival Parade - Marching Band Only
- o 5/30 - SHS Graduation
- o 5/31 - Last Day of School

**Percussion Director Report** - Scott Kittrell said drumline auditions are coming up. Weekly rehearsals (non-mandatory) will be held through summer going into band camp.

**Guard Director Report** - Kayla Wright said that the program is still allowing rising 8th through 12th graders to do guard with the Sherando band. She's gauging interest in 6th-7th grade guard, so this second guard might emerge in the fall. Ultimately, that's how Sherando's guard will grow, she said, with a feeder program. A new adult staff member, with a dance background and who lives in Middletown, will also start with the guard soon. who is starting soon with her. She will be present at the fall guard callout meeting on Monday, May 6. She said parents of rising James Wood, Byrd or Aylor 8th graders interested in high school guard, can contact her via email. .

**Band Director Report** - Joel Cosner – He introduced the second student teacher of this year, who has already accepted a job in Greene County. He added that band staff presented the fall marching show concept to the students to familiarize them with the general ideas about props, music and costumes. He said some of the music still has to be finalized, but it's almost there. Cosner said the band organization is so much further ahead than just a few years ago and he's very proud of what it's accomplishing.

### **Other?**

Adam Stein noted that appreciated that students have attended the general boosters meeting with regularity (band officer Josie Austin present at this meeting ).

Adam also offered his thanks to all for having had a successful year.

**Adjournment - 7:39 p.m.**

# Sherando High School Band Boosters

## Profit and Loss

April 2024

	TOTAL
Income	
Band Fee	120.00
Band Trip Payments	70.00
Fundraising	
Golf Tournament	
Golf Tournament - Entrance Fee	1,243.08
Golf Tournament Sponsor	3,405.77
<b>Total Golf Tournament</b>	<b>4,648.85</b>
RaiseRight/Scrip	333.82
<b>Total Fundraising</b>	<b>4,982.67</b>
<b>Total Income</b>	<b>\$5,172.67</b>
GROSS PROFIT	<b>\$5,172.67</b>
Expenses	
Contractors	1,850.00
Concert Coaches	495.00
Instructors	1,450.00
<b>Total Contractors</b>	<b>3,795.00</b>
Fall Show & Season	
Pool Party	460.00
<b>Total Fall Show &amp; Season</b>	<b>460.00</b>
Fuel	363.42
Indoor Expenses	
Championship Expense - Hotel	2,502.00
Driver Food & Tickets	50.12
<b>Total Indoor Expenses</b>	<b>2,552.12</b>
<b>Total Expenses</b>	<b>\$7,170.54</b>
NET OPERATING INCOME	<b>\$ -1,997.87</b>
Other Expenses	
Office Supplies & Software	30.00
POS Machines	84.40
<b>Total Other Expenses</b>	<b>\$114.40</b>
NET OTHER INCOME	<b>\$ -114.40</b>
NET INCOME	<b>\$ -2,112.27</b>

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - April 2024

	TOTAL
Income	
AIA Competition - Host	381.20
AIA - Concessions	3,751.43
AIA - Donations	40.69
AIA - Gift Card Raffle	20.00
AIA - Ticket Sales	7,141.80
AIA - Vendors	147.05
Competition Sponsor	4,695.15
<b>Total AIA Competition - Host</b>	<b>16,177.32</b>
Band Fee	7,119.98
Band Shoes - DrillMaster	2,062.81
Band Trip Payments	2,646.65
Trip Payment Return	-20.00
<b>Total Band Trip Payments</b>	<b>2,626.65</b>
Equipment & Uniform Sales	
Guard - Equipment Sales	160.00
Guard - Flag Sales	348.06
Guard - Uniform Sales	1,960.00
Wind & Percussion - Uniform Sales	980.00
<b>Total Equipment &amp; Uniform Sales</b>	<b>3,448.06</b>
Equipment Return	19.90
Fundraiser - Calendar Fall 2023	9,167.05
Fundraiser - Winter Calendar 2023	5,640.77
Fundraising	
Benevity	500.00
BlackBauld Giving Fund	720.00
Car Wash	913.86
Chipotle	257.37
Donations	306.75
Facebook - Network for Good	50.00
Firenza	120.00
Golf Tournament	
Golf Tournament - Entrance Fee	2,805.58
Golf Tournament Sponsor	6,336.54
<b>Total Golf Tournament</b>	<b>9,142.12</b>
GOT Sneakers	152.00
Homecoming Concessions	986.71
HundredX	7,696.00
JB Ice Cream Night	120.00
Krispy Kreme	4,393.33
Krispy Kreme Sponsor	738.10
<b>Total Krispy Kreme</b>	<b>5,131.43</b>

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - April 2024

	TOTAL
Merchandise	1,407.05
Newtown Printers Fundraiser	390.41
RaiseRight/Scrip	3,444.29
Safe Halloween	200.00
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	940.38
<b>Total Safe Halloween</b>	<b>4,087.10</b>
Spirit Wear Sales	932.35
Tag Day	14,851.06
Touch a Truck	1.11
Non-Profit Income	250.00
<b>Total Touch a Truck</b>	<b>251.11</b>
Winter - T-shirt Sponsor	1,794.00
<b>Total Fundraising</b>	<b>53,253.61</b>
Non-Profit Income	146.30
Savings Account Interest	8.04
Uniforms - TShirts	983.74
Vending	237.00
<b>Total Income</b>	<b>\$100,891.23</b>
<b>GROSS PROFIT</b>	<b>\$100,891.23</b>
Expenses	
AIA - Atlantic Indoor Association	
AIA - Banner	186.08
AIA - Competition Host Fee	3,701.52
AIA Supplies	180.31
Cash to Start	0.00
Concessions	883.00
Director Meals - Hospitality	150.00
<b>Total AIA - Atlantic Indoor Association</b>	<b>5,100.91</b>
Band Trip	2,109.38
Contractors	1,850.00
Bookkeeper	600.00
Concert Coaches	1,125.00
Instructors	3,900.00
Marching Coaches	4,750.00
<b>Total Contractors</b>	<b>12,225.00</b>

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - April 2024

	TOTAL
Fall Show & Season	
Band Camp Meals	970.19
Drill Writing - Fall	3,500.00
Fall Guard Silks	378.20
Guard - Tape, Poles, Gloves	1,250.30
Instrument Purchase - Percussion	4,178.85
POC Registration	300.00
Pool Party	528.79
Props - Fall	2,853.68
Tailgate	461.31
<b>Total Fall Show &amp; Season</b>	<b>14,421.32</b>
Fuel	461.08
Fundraising Expense	
Golf Tournament - Site Deposit	500.00
Homecoming	
Concessions - Homecoming	95.91
Cash to Start	200.00
<b>Total Concessions - Homecoming</b>	<b>295.91</b>
<b>Total Homecoming</b>	<b>295.91</b>
Krispy Kreme - Donut Cost	2,602.50
Merchandise	787.99
Safe Halloween	845.45
Concessions	278.72
Start Up Cash	200.00
<b>Total Safe Halloween</b>	<b>1,324.17</b>
<b>Total Fundraising Expense</b>	<b>5,510.57</b>
Indoor Expenses	
AIA Fee - Indoor Comp Fee	1,287.96
Championship Expense - Hotel	2,502.00
Choreography	300.00
Drill Writing - Guard	1,200.00
Drill Writing - Percussion	1,000.00
Driver Food & Tickets	50.12
Guard Prop - Tarp	2,994.60
Guard Props - Indoor	633.46
Indoor Guard Silks	859.78
Music - Percussion	180.00
Percussion - Show	1,200.00
Percussion Floor	1,300.00
Poles, Gloves, Tape	320.20
<b>Total Indoor Expenses</b>	<b>13,828.12</b>
Reimbursable Expenses	

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - April 2024

	TOTAL
Uncategorized Expense	14.10
Uniforms	
Alterations	325.00
Concert	216.44
Drill Shoes	2,564.00
Guard	4,987.50
Guard Shoes	319.60
Make up	289.06
<b>Total Guard</b>	<b>5,596.16</b>
Show Shirt	4,060.50
Wind & Percussion Uniform	3,723.90
<b>Total Uniforms</b>	<b>16,486.00</b>
<b>Total Expenses</b>	<b>\$70,156.48</b>
NET OPERATING INCOME	<b>\$30,734.75</b>
Other Expenses	
Award Banquet	396.00
Insurance	845.00
Office Supplies & Software	326.94
Other Business Expenses	169.60
POS Machines	730.45
Scholarship	4,000.00
Taxes & Licenses	273.26
Vending-items	332.46
<b>Total Other Expenses</b>	<b>\$7,073.71</b>
NET OTHER INCOME	<b>\$ -7,073.71</b>
NET INCOME	<b>\$23,661.04</b>