



# Sherando High School Band Boosters General Membership Meeting Minutes For March 6, 2024

**Call to Order/Welcome** (Adam Stein) - 7:09 p.m.

**Attendance (x for present)**

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	x

**Treasurer's Report** - See attached report.

**Old Business / Committee Updates**

**Advancement Update - Noelle Callas**

Firenza spirit night - \$120 raised

**Upcoming events:**

3/23 - 5 Star Auto Spa/Frenchies fundraiser

**4/8 - 5/7 - HundredX fundraiser.** Adam Stein said that through HundredX, people can take online qualified brand surveys to raise funds for the band. Each survey can earn \$1.60, and the maximum the entire band boosters program can make is \$10,000. The fundraiser generated approximately \$7,600 last year from 159 signups, said Adam Stein and Sam Kilkus. The HundredX fundraiser is explained further on the band's website at

<https://www.sherandoband.org/hundredx-fundraiser>.

**2024 Sherando Showcase Indoor Percussion/Winterguard AIA Contest Updates** - March 9 - Kayla Wright  
- Kayla said she's still looking for a volunteer(s) to help with guard equipment warmup, which must be an adult. She really wants the person at the spectator entrance to be an adult. Otherwise, everything else is coming together. Friday night there will be plenty to do. 36 units are set to participate.

**Touch-A-Truck Update** - May 18 - Sandy Smith - Sandy said she's gotten a few confirmations, but it's still kind of early. She does have food vendors set to participate. She added she needs to scheduled the bounce house as well.

**Golf Tournament Update** - May 24 - Guy Curtis - Guy says he has a sponsor to cover a hole-in-one contest, and added that the tourney has about \$8,500 in cash commitments so far. Early-bird registration ends March 31. He said he will start doing some more social media promotion following the Sherando Showcase.

**Spring Trip 2024 Updates (Toby's Dinner Theater)** - April 12 - Sam Kilkus said they'll take a school bus to Toby's Dinner Theatre in Columbia, Maryland, instead of a charter bus, due to lower participation numbers. Total for the trip is now \$90 as opposed to \$118, so those who paid full price will get a refund. The refund can go to the student's band account.

### **New Business - Adam Stein**

Adam opened nominations for Band Booster Board. He noted that the board is a team and told those who are interested that they won't be by themselves, and that being part of the boosters board is a lot of fun, with everyone working to do their best for the kids. Nominations will close in April. The ballot will be sent to general membership through email. Ballots will be distributed through email.

Nominations made at the meeting:

President - Adam Stein

VP - Phil Benson

Secretary - Stephanie Mangino

Treasurer - Sam Kilkus/ Danielle Jones

Communications - Ciara Ray

Logistics - Justin San Augustin

Volunteer Coordinator - Melissa Cotton

Advancement - Noelle Callas

Uniforms - Jennifer Boycourt

Member-at-large - Lora Jarrell/Shannon Damron

Anyone interested in one of these positions can reach out to Adam to nominate themselves.

**Important Dates** - They're all on the band website calendar.

- o 3/8 - Sherando Showcase Setup
- o 3/9 - Sherando Showcase
- o 3/11 - RaiseRight Orders Due
- o 3/23 - Indoor Color Guard and Percussion Comp - South County HS
- o 3/23 - 5 Star Auto Spa/Frenchies
- o 3/25 - RaiseRight Orders Due
- o 3/29 - FCPS Spring Break starts.
- o 4/6 - AIA Indoor Championships - Hampton, VA
- o 4/8 - Band Booster Meeting
- o 4/9 - Sherando Indoor Community Night

- o 4/10 - All District Jazz Event - Sherando is hosting.
- o **Winter Guard and Indoor Percussion**
  - See the online band calendar to stay up to date on rehearsals and day camps.

**Guard Director Report** - Kayla Wright said that following the results of the VBODA District 14 Concert Assessment, Sherando is Virginia Honor Band for the 22nd year. Concert Band received an excellent rating, and Symphonic Band received a superior rating.

As of the meeting, the boosters are in the “green” with the Sherando Showcase, with sponsorships and donations leading to income of more than \$1,000 prior to the event. The band boosters will receive all ticket sales and concessions profits, and she said she hopes it will be a great fundraiser.

Wright added that the band program is in the midst of planning the fall 2024 marching show, which will have its drill written by the director of Independence High School in Ashburn to write the drill. She said the program hopes to have information about fall into student hands by mid-April.

**Adjournment** - 7:44 p.m.

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - February 2024

	TOTAL
Income	
AIA Competition - Host	181.20
Competition Sponsor	3,700.00
<b>Total AIA Competition - Host</b>	<b>3,881.20</b>
Band Fee	6,566.36
Band Shoes - DrillMaster	2,062.81
Band Trip Payments	1,346.00
Equipment Return	19.90
Fundraiser - Calendar Fall 2023	9,167.05
Fundraiser - Winter Calendar 2023	4,383.08
Fundraising	
Benevity	500.00
BlackBauld Giving Fund	720.00
Car Wash	913.86
Chipotle	257.37
Donations	306.75
Facebook - Network for Good	50.00
Firenza	120.00
Golf Tournament	
Golf Tournament - Entrance Fee	663.46
Golf Tournament Sponsor	1,630.77
<b>Total Golf Tournament</b>	<b>2,294.23</b>
GOT Sneakers	152.00
Homecoming Concessions	986.71
HundredX	7,696.00
JB Ice Cream Night	120.00
Krispy Kreme	4,393.33
Krispy Kreme Sponsor	738.10
<b>Total Krispy Kreme</b>	<b>5,131.43</b>
Merchandise	1,407.05
Newtown Printers Fundraiser	390.41
RaiseRight/Scrip	2,734.06
Safe Halloween	200.00
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	940.38
<b>Total Safe Halloween</b>	<b>4,087.10</b>
Spirit Wear Sales	844.50
Tag Day	14,851.06

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - February 2024

	TOTAL
Touch a Truck	1.11
<b>Total Fundraising</b>	<b>43,563.64</b>
Guard - Sale of Equipment	2,468.06
Savings Account Interest	4.79
Uniforms - TShirts	1,963.74
Vending	237.00
Winter - T-shirt Sponsor	1,794.00
<b>Total Income</b>	<b>\$77,457.63</b>
<b>GROSS PROFIT</b>	<b>\$77,457.63</b>
Expenses	
Contractors	
Instructors	7,890.00
<b>Total Contractors</b>	<b>7,890.00</b>
Fall Show & Season	
Band Camp Meals	970.19
Drill Writing - Fall	3,500.00
Drill Writing - Percussion	1,200.00
Fall Guard Silks	378.20
Guard - Tape, Poles, Gloves	1,250.30
Instrument Purchase - Percussion	4,178.85
POC Registration	300.00
Pool Party	68.79
Props - Fall	1,353.68
Tailgate	461.31
<b>Total Fall Show &amp; Season</b>	<b>13,661.32</b>
Fundraising Expense	
Golf Tournament - Site Deposit	500.00
Homecoming	
Concessions - Homecoming	95.91
Cash to Start	200.00
<b>Total Concessions - Homecoming</b>	<b>295.91</b>
<b>Total Homecoming</b>	<b>295.91</b>
Krispy Kreme - Donut Cost	2,602.50
Merchandise	787.99
Safe Halloween	601.85
Concessions	278.72
Start Up Cash	200.00
<b>Total Safe Halloween</b>	<b>1,080.57</b>
<b>Total Fundraising Expense</b>	<b>5,266.97</b>

# Sherando High School Band Boosters

## Profit and Loss

July 2023 - February 2024

	TOTAL
Indoor Expenses	
AIA Fee - Indoor Comp Fee	1,287.96
Choreography	300.00
Drill Writing - Guard	1,200.00
Drill Writing - Percussion	1,000.00
Guard Prop - Tarp	2,994.60
Guard Props - Indoor	633.46
Indoor Guard Silks	859.78
Music - Percussion	180.00
Percussion Floor	1,300.00
Poles, Gloves, Tape	320.20
<b>Total Indoor Expenses</b>	<b>10,076.00</b>
Props for Competitions	0.00
Uncategorized Expense	14.10
Uniforms	
Alterations	325.00
Concert	69.44
Drill Shoes	2,007.00
Guard	4,987.50
Guard Shoes	319.60
Make up	289.06
<b>Total Guard</b>	<b>5,596.16</b>
Show Shirt	4,060.50
Wind & Percussion Uniform	3,723.90
<b>Total Uniforms</b>	<b>15,782.00</b>
<b>Total Expenses</b>	<b>\$52,690.39</b>
NET OPERATING INCOME	<b>\$24,767.24</b>
Other Expenses	
Award Banquet	396.00
Insurance	845.00
Office Supplies & Software	266.94
Other Business Expenses	127.49
POS Machines	563.60
Scholarship	4,000.00
Taxes & Licenses	273.26
Vending-items	218.74
<b>Total Other Expenses</b>	<b>\$6,691.03</b>
NET OTHER INCOME	<b>\$ -6,691.03</b>
NET INCOME	<b>\$18,076.21</b>

# Sherando High School Band Boosters

## Profit and Loss

February 2024

	TOTAL
Income	
AIA Competition - Host	
Competition Sponsor	1,300.00
<b>Total AIA Competition - Host</b>	<b>1,300.00</b>
Band Fee	480.00
Band Trip Payments	1,346.00
Fundraiser - Winter Calendar 2023	350.00
Fundraising	
BlackBauld Giving Fund	720.00
Donations	47.78
Firenza	120.00
Golf Tournament	
Golf Tournament Sponsor	930.77
<b>Total Golf Tournament</b>	<b>930.77</b>
GOT Sneakers	152.00
RaiseRight/Scrip	230.75
<b>Total Fundraising</b>	<b>2,201.30</b>
Uniforms - TShirts	82.50
<b>Total Income</b>	<b>\$5,759.80</b>
<b>GROSS PROFIT</b>	<b>\$5,759.80</b>
Expenses	
Contractors	
Instructors	600.00
<b>Total Contractors</b>	<b>600.00</b>
Uniforms	
Show Shirt	1,275.00
<b>Total Uniforms</b>	<b>1,275.00</b>
<b>Total Expenses</b>	<b>\$1,875.00</b>
<b>NET OPERATING INCOME</b>	<b>\$3,884.80</b>
Other Expenses	
Office Supplies & Software	30.00
Other Business Expenses	127.49
POS Machines	82.45
Taxes & Licenses	166.41
Vending-items	142.00
<b>Total Other Expenses</b>	<b>\$548.35</b>
<b>NET OTHER INCOME</b>	<b>\$ -548.35</b>
<b>NET INCOME</b>	<b>\$3,336.45</b>