



Sherando High School Band Boosters Board Meeting Minutes For March 6, 2024

Call to Order/Welcome (Adam Stein) - 6:33 p.m.

Attendance (x for present)

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	x
Band Director	Joel Cosner	
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	
Band Instructional Assistant	Sam Kilkus	x

Old Business - Adam Stein

Spring Trip 2024 Updates (Toby's Dinner Theater) - The spring trip (April 12) now involves taking a school bus since participation numbers were lower than anticipated. As a result, the price has been lowered to \$90. Anyone who paid full price will receive a refund.

Spring Trip 2025 Updates (Disney) - Melissa Cotton - Melissa said this trip now falls in peak season, so pricing will rise a little bit and the band will need a minimum of 50 performers to march prior to the main parade. Application, videos and photos are ready for submission. All figures for anticipated trip costs are based on 50 students and 25 chaperones. Disney is honoring its 2024 peak rate for us, so the total is \$523 for each traveler. Meal vouchers/cards would increase the price a bit, but the entire trip should be under \$600 for each traveler. The booster board also noted that the group needs to decide whether students will need to be up to date on their band fee (\$120/school year) to be eligible to take the trip. Board membership also noted that

band members/families need to be encouraged to participate in activities that can earn funds for student band accounts. To get the best rate for Disney park tickets, these must be purchased by mid-December 2024, Melissa said. The boosters/band program will start talking to students/families about the trip during the band orientation meeting in May.

Senior scholarships - Stephanie Mangino - The application information form and application itself has been sent to Sam Kilkus to distribute to students. A selection committee has been formed; it needs to find a meeting date to go over the applications, which are due April 22.

Pool Rental for Band Camp - Adam Stein to call in March

Thinking about having the pool event on Aug. 2, from 7-10 p.m. at Sherando Park pool. Adam said he needs to call and reserve, then arrange payment. Noelle said she'll check in on this, as well, as that she is also contacting the pool for other reasons.

Red trailer inspection is due by Mar 24. Catherine Dodrill said she will inquire about having the inspection performed.

New Business

Fall 2024 Prop Discussion - Kayla Wright asked for feedback on an opportunity to purchase pre-made props - 8 for \$1,300, which she called a great price. The props, which are located in South Carolina, will fit into a 12-foot-by-6-foot trailer. The props would be used as-is. The fall 2024 marching show will not include stages or ramps, she noted. However, the purchased props will need to be placed on wheels. Chris Kilkus noted last year's prop budget was \$3,000 and moved to approve this purchase. His motion was approved unanimously.

The board also heard from Wright that she's received a quote of \$12,000 for new uniform tops and shako wraps for the fall season.

Treasurer's Report - See attached report.

Adjournment - 7:07 pm

Sherando High School Band Boosters

Profit and Loss

July 2023 - February 2024

	TOTAL
Income	
AIA Competition - Host	181.20
Competition Sponsor	3,700.00
Total AIA Competition - Host	3,881.20
Band Fee	6,566.36
Band Shoes - DrillMaster	2,062.81
Band Trip Payments	1,346.00
Equipment Return	19.90
Fundraiser - Calendar Fall 2023	9,167.05
Fundraiser - Winter Calendar 2023	4,383.08
Fundraising	
Benevity	500.00
BlackBauld Giving Fund	720.00
Car Wash	913.86
Chipotle	257.37
Donations	306.75
Facebook - Network for Good	50.00
Firenza	120.00
Golf Tournament	
Golf Tournament - Entrance Fee	663.46
Golf Tournament Sponsor	1,630.77
Total Golf Tournament	2,294.23
GOT Sneakers	152.00
Homecoming Concessions	986.71
HundredX	7,696.00
JB Ice Cream Night	120.00
Krispy Kreme	4,393.33
Krispy Kreme Sponsor	738.10
Total Krispy Kreme	5,131.43
Merchandise	1,407.05
Newtown Printers Fundraiser	390.41
RaiseRight/Scrip	2,734.06
Safe Halloween	200.00
Admission	1,560.00
Candy Sales	65.00
Concession	1,190.00
Donations	131.72
Safe Halloween Sponsor	940.38
Total Safe Halloween	4,087.10
Spirit Wear Sales	844.50
Tag Day	14,851.06

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Profit and Loss

July 2023 - February 2024

	TOTAL
Touch a Truck	1.11
Total Fundraising	43,563.64
Guard - Sale of Equipment	2,468.06
Savings Account Interest	4.79
Uniforms - TShirts	1,963.74
Vending	237.00
Winter - T-shirt Sponsor	1,794.00
Total Income	\$77,457.63
GROSS PROFIT	\$77,457.63
Expenses	
Contractors	
Instructors	7,890.00
Total Contractors	7,890.00
Fall Show & Season	
Band Camp Meals	970.19
Drill Writing - Fall	3,500.00
Drill Writing - Percussion	1,200.00
Fall Guard Silks	378.20
Guard - Tape, Poles, Gloves	1,250.30
Instrument Purchase - Percussion	4,178.85
POC Registration	300.00
Pool Party	68.79
Props - Fall	1,353.68
Tailgate	461.31
Total Fall Show & Season	13,661.32
Fundraising Expense	
Golf Tournament - Site Deposit	500.00
Homecoming	
Concessions - Homecoming	95.91
Cash to Start	200.00
Total Concessions - Homecoming	295.91
Total Homecoming	295.91
Krispy Kreme - Donut Cost	2,602.50
Merchandise	787.99
Safe Halloween	601.85
Concessions	278.72
Start Up Cash	200.00
Total Safe Halloween	1,080.57
Total Fundraising Expense	5,266.97

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Profit and Loss

July 2023 - February 2024

	TOTAL
Indoor Expenses	
AIA Fee - Indoor Comp Fee	1,287.96
Choreography	300.00
Drill Writing - Guard	1,200.00
Drill Writing - Percussion	1,000.00
Guard Prop - Tarp	2,994.60
Guard Props - Indoor	633.46
Indoor Guard Silks	859.78
Music - Percussion	180.00
Percussion Floor	1,300.00
Poles, Gloves, Tape	320.20
Total Indoor Expenses	10,076.00
Props for Competitions	0.00
Uncategorized Expense	14.10
Uniforms	
Alterations	325.00
Concert	69.44
Drill Shoes	2,007.00
Guard	4,987.50
Guard Shoes	319.60
Make up	289.06
Total Guard	5,596.16
Show Shirt	4,060.50
Wind & Percussion Uniform	3,723.90
Total Uniforms	15,782.00
Total Expenses	\$52,690.39
NET OPERATING INCOME	\$24,767.24
Other Expenses	
Award Banquet	396.00
Insurance	845.00
Office Supplies & Software	266.94
Other Business Expenses	127.49
POS Machines	563.60
Scholarship	4,000.00
Taxes & Licenses	273.26
Vending-items	218.74
Total Other Expenses	\$6,691.03
NET OTHER INCOME	\$ -6,691.03
NET INCOME	\$18,076.21

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Profit and Loss

February 2024

	TOTAL
Income	
AIA Competition - Host	
Competition Sponsor	1,300.00
Total AIA Competition - Host	1,300.00
Band Fee	480.00
Band Trip Payments	1,346.00
Fundraiser - Winter Calendar 2023	350.00
Fundraising	
BlackBauld Giving Fund	720.00
Donations	47.78
Firenza	120.00
Golf Tournament	
Golf Tournament Sponsor	930.77
Total Golf Tournament	930.77
GOT Sneakers	152.00
RaiseRight/Scrip	230.75
Total Fundraising	2,201.30
Uniforms - TShirts	82.50
Total Income	\$5,759.80
GROSS PROFIT	\$5,759.80
Expenses	
Contractors	
Instructors	600.00
Total Contractors	600.00
Uniforms	
Show Shirt	1,275.00
Total Uniforms	1,275.00
Total Expenses	\$1,875.00
NET OPERATING INCOME	\$3,884.80
Other Expenses	
Office Supplies & Software	30.00
Other Business Expenses	127.49
POS Machines	82.45
Taxes & Licenses	166.41
Vending-items	142.00
Total Other Expenses	\$548.35
NET OTHER INCOME	\$ -548.35
NET INCOME	\$3,336.45