



Sherando High School Band Boosters General Membership Meeting Agenda For Jan. 3, 2024

Call to Order - 7:02 p.m.

Attendance (x for present)

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	x
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

Welcome - Adam Stein

Treasurer's Report - Danielle Jones - see attached information

For the year-to-date, the association is in the black with \$5,500 income. Sponsorships are also coming in for AIA competition (Sherando Showcase) and the spring golf tournament.

Old Business / Committee Updates

Advancement Update - Noelle Callas

Callas provided an update on the GotSneakers fundraiser, saying 23 bags of 12-14 pairs of shoes each were sent to Got Sneakers. A check will be cut Feb. 1. That's when the boosters will know how much was raised through the effort.

The boosters were the beneficiary of Newtown Printing's December spirit fundraiser, with \$390 raised.

Upcoming fundraisers include a Spirit Night at Chipotle on South Pleasant Valley Road in Winchester from 4 p.m. to 8 p.m. on Sunday, Jan. 14.

Another spirit event will occur on March 23, at 5 Star Auto Spa/Frenchies, also in Winchester, which will provide the boosters with a portion of car wash proceeds for the day.

Callas noted that indoor season (percussion/guard) has started and there's a need to raise more money. She said that parents had an idea, late in 2023, to have percussion students play their warmups outside the Bank of Clarke County at the intersection of Fairfax Pike and Double Church Road in Stephens City for about 40 minutes, while parents collected donations, and this effort raised more than \$400. As a result of this success, she said she thinks the community needs to see the band more and has some related ideas to discuss with the advancement committee. She has already reached out to city of Winchester government officials about performing downtown as well as to others in the community, such as the Apple Blossom Mall.

Golf Tournament Update - Guy Curtis

Curtis said the next tournament committee meeting is set for Jan. 9, at 6 p.m. The mayor of Stephens City will join them at the meeting. It is hoped the mayor will be the event's honorary chair. The tournament is also getting sponsors who are also interested in contributing silent auction items.

A title sponsor, which would have naming rights, is still being sought. Curtis said about \$4,500-\$4,600 in verbal sponsorship commitments have been made and one team has signed up. April 30 is the registration deadline for teams. Looking for in-kind donations with iHeart Media (radio/digital advertising) and perhaps 95.3 The River (Front Royal) radio.

The tournament can accommodate up to 36 teams.

New Business

Updated by-laws copy can be viewed at <https://www.sherandoband.org/2024bylaws>. Updates are primarily concerned with calendar-oriented changes and copy edits, as well as some

clarification of some board roles. The booster membership vote will occur at the February meeting.

Touch-A-Truck planning

This event is typically held the weekend before the Newtown Heritage Festival, which would equal May 18, 2024.

Sandy Smith is looking for someone to help chair this event. Smith said it's fairly simple to organize, and not a lot of money is spent for it out of pocket. Instead, she said it's more about communicating with companies and confirming their participation.

Adam Stein noted the instrument petting zoo was popular last year at the event, and Noelle Callas suggested that sponsoring businesses could have business cards added to goodie bags for participants. Devon Stein also suggested a business-sponsored scavenger hunt at the event.

Important Dates - They're all on the band website calendar.

1/08 - RaiseRight Orders Due

1/10 - Pep Band Performance - Rising 9th Grade Parent Night

1/14 - Chipotle Spirit Night (Adam Stein - if you get a RaiseRight gift card for Chipotle, you can use it to raise money twice with a portion of the gift card going to a student's account and a portion of the purchase at Chipotle going to the band)

1/20 - 5:30 p.m. Winter Guard/Indoor Percussion Parent Preview in the Sherando Gym

1/22 - RaiseRight Orders Due

Winter Guard and Indoor Percussion

See the online band calendar to stay up to date on rehearsals and day camps.

Sherando Showcase committee meeting at 7 p.m. on Jan. 11 in choir room

Coming up in the Spring, Booster Board Officer Elections

You can run for any position!

If you are interested in learning more, talk with a current board member.

Percussion Director Report - Scott Kittrell

Kittrell said the whole indoor show is on the floor. The kids are working incredibly hard, and it's one of the hardest-working groups he's had. Kittrell added that fundraising is ongoing, and noted there have been difficulties in securing gym practice time prior to the group's first competition on Feb. 3.

Guard Director Report - Kayla Wright

Wright said guard has all of its January rehearsals and its Feb. 10 rehearsal slated to occur at Sherando. Due to Sherando gym space constraints, guard will practice on Feb. 2, at Aylor Middle School before its first competition.

Guard has its full show on the floor from a drill perspective. She said she has about $\frac{3}{4}$ of the work done and hopes to finish it this weekend. Next week, the show co-designer will be up here from Florida.

Up to 32 groups are already signed up for the Sherando Showcase. Includes one winds group (Tuscarora High School).

Band Director Report - Joel Cosner

Symphonic and concert band had full class rehearsals today and both groups are doing things really well for it being the second or third day they've practiced these pieces. Certainly not polished yet. But Cosner said he's really really happy with where they're starting.

Adjourn - 7:41 p.m.

Sherando High School Band Boosters

Profit and Loss

December 2023

	DEC 2023	TOTAL
Income		
AIA Competition - Host		\$0.00
Competition Sponsor	150.00	\$150.00
Total AIA Competition - Host	150.00	\$150.00
Fundraiser - Winter Calendar 2023	851.00	\$851.00
Fundraising		\$0.00
RaiseRight/Scrip	395.29	\$395.29
Tag Day	42.00	\$42.00
Total Fundraising	437.29	\$437.29
Golf Tournament Sponsor	150.00	\$150.00
Savings Account Interest	2.51	\$2.51
Vending	237.00	\$237.00
Winter - T-shirt Sponsor	794.00	\$794.00
Total Income	\$2,621.80	\$2,621.80
GROSS PROFIT	\$2,621.80	\$2,621.80
Expenses		
AIA Competition Expense		\$0.00
AIA Fee	1,287.96	\$1,287.96
Total AIA Competition Expense	1,287.96	\$1,287.96
Contractors		\$0.00
Instructors	90.00	\$90.00
Total Contractors	90.00	\$90.00
Indoor Expenses		\$0.00
Drill Writing - Guard	1,200.00	\$1,200.00
Drill Writing - Percussion	1,000.00	\$1,000.00
Total Indoor Expenses	2,200.00	\$2,200.00
Instrument & Repair		\$0.00
Instrument Purchase - Percussion	198.00	\$198.00
Total Instrument & Repair	198.00	\$198.00
Krispy Kreme	2,602.50	\$2,602.50
Merchandise	787.99	\$787.99
Office Supplies & Software	30.00	\$30.00
POS Machines	82.45	\$82.45
Props for Competitions		\$0.00
Guard Prop		\$0.00
Guard Prop - Silks	460.58	\$460.58
Total Guard Prop	460.58	\$460.58
Total Props for Competitions	460.58	\$460.58
Uniforms	69.44	\$69.44
Total Expenses	\$7,808.92	\$7,808.92
NET OPERATING INCOME	\$ -5,187.12	\$ -5,187.12
NET INCOME	\$ -5,187.12	\$ -5,187.12

Sherando High School Band Boosters

Profit and Loss

July 1, 2023 - January 3, 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 1-3, 2024	TOTAL
Income								
AIA Competition - Host		181.20						\$181.20
Competition Sponsor						150.00		\$150.00
Total AIA Competition - Host		181.20				150.00		\$331.20
Band Fee	354.49	4,071.58	1,420.29		120.00			\$5,966.36
Band Shoes - DrillMaster	43.00	1,851.45	168.36					\$2,062.81
Fundraiser - Calendar Fall 2023	368.17	6,047.01	2,631.87	120.00				\$9,167.05
Fundraiser - Winter Calendar 2023				671.64	360.00	851.00		\$1,882.64
Fundraising								\$0.00
Car Wash	885.00	28.86						\$913.86
Concessions			777.00	9.71				\$786.71
Donations		168.51		8.00	44.00			\$220.51
HundredX	7,696.00							\$7,696.00
JB Ice Cream Night	120.00							\$120.00
Krispy Kreme					4,369.00			\$4,369.00
Krispy Kreme Sponsor		388.10		350.00				\$738.10
Total Krispy Kreme		388.10		350.00	4,369.00			\$5,107.10
Merchandise		82.77	646.95	630.33	47.00			\$1,407.05
RaiseRight/Scrip	209.11	299.49	475.76	367.75	264.31	395.29		\$2,011.71
Safe Halloween					200.00			\$200.00
Admission				1,560.00				\$1,560.00
Candy Sales				65.00				\$65.00
Concession				1,190.00				\$1,190.00
Donations				131.72				\$131.72
Safe Halloween Sponsor			300.00	640.38				\$940.38
Total Safe Halloween			300.00	3,587.10	200.00			\$4,087.10
Spirit Wear Sales			565.35	116.25				\$681.60
Tag Day			10,518.70	2,810.36		42.00		\$13,371.06
Touch a Truck	1.11							\$1.11
Total Fundraising	8,911.22	967.73	13,283.76	7,879.50	4,924.31	437.29		\$36,403.81
Golf Tournament Sponsor					150.00	150.00		\$300.00
Guard - Sale of Equipment	425.00	160.00		1,535.00				\$2,120.00
Savings Account Interest			2.28			2.51		\$4.79
Uniforms - TShirts		59.38	514.84	19.52	40.00			\$633.74
Vending						237.00		\$237.00
Winter - T-shirt Sponsor				750.00	250.00	794.00		\$1,794.00
Total Income	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$2,621.80	\$0.00	\$60,903.40
GROSS PROFIT	\$10,101.88	\$13,338.35	\$18,021.40	\$10,975.66	\$5,844.31	\$2,621.80	\$0.00	\$60,903.40
Expenses								
AIA Competition Expense								\$0.00
AIA Fee						1,287.96		\$1,287.96
Total AIA Competition Expense						1,287.96		\$1,287.96
Award Banquet	396.00							\$396.00
Concessions - Homecoming				95.91				\$95.91
Cash to Start			200.00	-200.00				\$0.00
Total Concessions - Homecoming			200.00	-104.09				\$95.91
Contractors								\$0.00
Instructors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
Total Contractors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
Drill Writing - Fall Show	3,500.00							\$3,500.00
Golf Tournament				500.00				\$500.00
Indoor Expenses								\$0.00
Drill Writing - Guard						1,200.00		\$1,200.00
Drill Writing - Percussion		1,200.00				1,000.00		\$2,200.00
Music - Percussion		180.00						\$180.00
Total Indoor Expenses		1,380.00				2,200.00		\$3,580.00

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Profit and Loss

July 1, 2023 - January 3, 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 1-3, 2024	TOTAL
Instrument & Repair								\$0.00
Instrument Purchase - Percussion	2,501.93	645.85	424.32	248.90		198.00		\$4,019.00
Total Instrument & Repair	2,501.93	645.85	424.32	248.90		198.00		\$4,019.00
Insurance	524.00		321.00					\$845.00
Krispy Kreme						2,602.50		\$2,602.50
Meals & Entertainment								\$0.00
Band Camp Meals		970.19						\$970.19
Pool Party		68.79						\$68.79
Tailgate			461.31					\$461.31
Total Meals & Entertainment		1,038.98	461.31					\$1,500.29
Merchandise						787.99		\$787.99
Office Supplies & Software	30.00	30.00	30.00	30.00	30.00	30.00		\$180.00
Other Business Expenses			300.00					\$300.00
POS Machines	82.45	42.45	2.45	106.45	82.45	82.45		\$398.70
Props for Competitions		1,185.66	168.02					\$1,353.68
Guard Prop								\$0.00
Guard Prop - Silks		378.20			399.20	460.58		\$1,237.98
Guard Prop - Tarp				2,994.60				\$2,994.60
Poles, Gloves, Tape	1,086.75	163.55			320.20			\$1,570.50
Total Guard Prop	1,086.75	541.75		2,994.60	719.40	460.58		\$5,803.08
Percussion Floor	1,300.00							\$1,300.00
Total Props for Competitions	2,386.75	1,727.41	168.02	2,994.60	719.40	460.58		\$8,456.76
Safe Halloween			467.08		134.77			\$601.85
Concessions				278.72				\$278.72
Start Up Cash				0.00	200.00			\$200.00
Total Safe Halloween			467.08	278.72	334.77			\$1,080.57
Scholarship	4,000.00							\$4,000.00
Taxes & Licenses	6.00				100.85			\$106.85
Uncategorized Expense		14.10						\$14.10
Uniforms						69.44		\$69.44
Alterations				325.00				\$325.00
Drill Shoes		2,007.00						\$2,007.00
Guard	4,987.50							\$4,987.50
Guard Shoes		319.60						\$319.60
Make up		154.54						\$154.54
Total Guard	4,987.50	474.14						\$5,461.64
Instrument & Percussion Uniform	3,723.90							\$3,723.90
Show Shirt	2,785.50							\$2,785.50
Total Uniforms	11,496.90	2,481.14		325.00		69.44		\$14,372.48
Vending-items			76.74					\$76.74
Total Expenses	\$25,924.03	\$7,359.93	\$2,450.92	\$7,829.58	\$4,017.47	\$7,808.92	\$0.00	\$55,390.85
NET OPERATING INCOME	\$ -15,822.15	\$5,978.42	\$15,570.48	\$3,146.08	\$1,826.84	\$ -5,187.12	\$0.00	\$5,512.55
NET INCOME	\$ -15,822.15	\$5,978.42	\$15,570.48	\$3,146.08	\$1,826.84	\$ -5,187.12	\$0.00	\$5,512.55