



# Sherando High School Band Boosters Board Meeting Agenda For January 3, 2024

**Call to order - 6:33 p.m.**

**Attendance (x for present)**

President	Adam Stein	x
Vice President	Phil Benson	x
Secretary	Stephanie Mangino	x
Treasurer	Danielle Jones	x
Communications	Ciara Ray	x
Logistics	Chris Kilkus	x
Volunteer Coordinator	Melissa Cotton	x
Advancement	Noelle Callas	x
Uniforms	Catherine Dodrill	x
Member-at-Large	Susan Gill	
Band Director	Joel Cosner	x
Color Guard Instructor	Kayla Wright	
Percussion Instructor	Scott Kittrell	x
Band Instructional Assistant	Sam Kilkus	x

**Welcome - Adam Stein**

**Old Business - Adam Stein**

The updated by-laws available are for viewing at <https://www.sherandoband.org/2024bylaws>. Board voted unanimously to send the document to the general membership, with a general membership vote in February.

Updates are primarily concerned with calendar-oriented changes and copy edits, as well as some clarification of some board roles.

## **2025 Spring Trip Updates - Melissa Cotton**

Melissa Cotton, who is heading this planning effort, estimates that the entire 3-day trip to Walt Disney World in Orlando, Florida, which is expected to be from April 8-10, 2025, would cost participants between approximately \$500 and \$550 each. Chaperones may end up paying more for lower room occupancy. The trip would cover all meals, except for those on the bus on the trip to and from the resort, as well as all lodging, transportation, and park admission fees. There is an option for the band to march before the Magic Kingdom's traditional 3 p.m. parade. To apply for this option, the band must send a video of one of its performances to qualify. Also, Cotton said the application process must begin at least a year before the trip.

Note: this trip does not coincide with Spring Break 2025, so participating students will miss several days of school.

The board voted unanimously to commit to planning for this trip.

## **New Business**

Catherine Dodrill suggests selling all the parade bibbers, because we have so many. That will open up space for other uses. Dodrill noted the band also needs more tuxedo pants.

## **Treasurer Report - Sandy Smith (bookkeeper)/Danielle Jones - see attached information**

YTD and December. In December, accounts were down a little over \$5,000, but for the year-to-date, the association's income is up by \$5,512.

## **Other**

Noelle Callas noted that when indoor percussion did a 40-minute appearance outside Bank of Clarke County (at the corner of Fairfax Pike and Double Church Road in Stephens City) toward the end of the year to raise money, almost \$500 was raised. She recommended doing similar events in the future.

Callas also noted the association will get a check of \$390.41 from Newtown Printing tomorrow from its December fundraiser.

And, the board learned Winchester Elks Lodge provided a \$1,000 donation to the March AIA (Sherando Showcase) competition being hosted at Sherando by the boosters.

**Adjourned at 6:59 p.m.**

# Sherando High School Band Boosters

## Profit and Loss

December 2023

	DEC 2023	TOTAL
Income		
AIA Competition - Host		\$0.00
Competition Sponsor	150.00	\$150.00
<b>Total AIA Competition - Host</b>	<b>150.00</b>	<b>\$150.00</b>
Fundraiser - Winter Calendar 2023	851.00	\$851.00
Fundraising		\$0.00
RaiseRight/Scrip	395.29	\$395.29
Tag Day	42.00	\$42.00
<b>Total Fundraising</b>	<b>437.29</b>	<b>\$437.29</b>
Golf Tournament Sponsor	150.00	\$150.00
Savings Account Interest	2.51	\$2.51
Vending	237.00	\$237.00
Winter - T-shirt Sponsor	794.00	\$794.00
<b>Total Income</b>	<b>\$2,621.80</b>	<b>\$2,621.80</b>
GROSS PROFIT	<b>\$2,621.80</b>	<b>\$2,621.80</b>
Expenses		
AIA Competition Expense		\$0.00
AIA Fee	1,287.96	\$1,287.96
<b>Total AIA Competition Expense</b>	<b>1,287.96</b>	<b>\$1,287.96</b>
Contractors		\$0.00
Instructors	90.00	\$90.00
<b>Total Contractors</b>	<b>90.00</b>	<b>\$90.00</b>
Indoor Expenses		\$0.00
Drill Writing - Guard	1,200.00	\$1,200.00
Drill Writing - Percussion	1,000.00	\$1,000.00
<b>Total Indoor Expenses</b>	<b>2,200.00</b>	<b>\$2,200.00</b>
Instrument & Repair		\$0.00
Instrument Purchase - Percussion	198.00	\$198.00
<b>Total Instrument &amp; Repair</b>	<b>198.00</b>	<b>\$198.00</b>
Krispy Kreme	2,602.50	\$2,602.50
Merchandise	787.99	\$787.99
Office Supplies & Software	30.00	\$30.00
POS Machines	82.45	\$82.45
Props for Competitions		\$0.00
Guard Prop		\$0.00
Guard Prop - Silks	460.58	\$460.58
<b>Total Guard Prop</b>	<b>460.58</b>	<b>\$460.58</b>
<b>Total Props for Competitions</b>	<b>460.58</b>	<b>\$460.58</b>
Uniforms	69.44	\$69.44
<b>Total Expenses</b>	<b>\$7,808.92</b>	<b>\$7,808.92</b>
NET OPERATING INCOME	<b>\$ -5,187.12</b>	<b>\$ -5,187.12</b>
NET INCOME	<b>\$ -5,187.12</b>	<b>\$ -5,187.12</b>

Sherando High School Band Boosters

Profit and Loss  
July 1, 2023 - January 3, 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 1-3, 2024	TOTAL
Income								
AIA Competition - Host		181.20						\$181.20
Competition Sponsor						150.00		\$150.00
<b>Total AIA Competition - Host</b>		<b>181.20</b>				<b>150.00</b>		<b>\$331.20</b>
Band Fee	354.49	4,071.58	1,420.29		120.00			\$5,966.36
Band Shoes - DrillMaster	43.00	1,851.45	168.36					\$2,062.81
Fundraiser - Calendar Fall 2023	368.17	6,047.01	2,631.87	120.00				\$9,167.05
Fundraiser - Winter Calendar 2023				671.64	360.00	851.00		\$1,882.64
Fundraising								\$0.00
Car Wash	885.00	28.86						\$913.86
Concessions			777.00	9.71				\$786.71
Donations		168.51		8.00	44.00			\$220.51
HundredX	7,696.00							\$7,696.00
JB Ice Cream Night	120.00							\$120.00
Krispy Kreme					4,369.00			\$4,369.00
Krispy Kreme Sponsor		388.10		350.00				\$738.10
<b>Total Krispy Kreme</b>		<b>388.10</b>		<b>350.00</b>	<b>4,369.00</b>			<b>\$5,107.10</b>
Merchandise		82.77	646.95	630.33	47.00			\$1,407.05
RaiseRight/Scrip	209.11	299.49	475.76	367.75	264.31	395.29		\$2,011.71
Safe Halloween					200.00			\$200.00
Admission				1,560.00				\$1,560.00
Candy Sales				65.00				\$65.00
Concession				1,190.00				\$1,190.00
Donations				131.72				\$131.72
Safe Halloween Sponsor			300.00	640.38				\$940.38
<b>Total Safe Halloween</b>			<b>300.00</b>	<b>3,587.10</b>	<b>200.00</b>			<b>\$4,087.10</b>
Spirit Wear Sales			565.35	116.25				\$681.60
Tag Day			10,518.70	2,810.36		42.00		\$13,371.06
Touch a Truck	1.11							\$1.11
<b>Total Fundraising</b>	<b>8,911.22</b>	<b>967.73</b>	<b>13,283.76</b>	<b>7,879.50</b>	<b>4,924.31</b>	<b>437.29</b>		<b>\$36,403.81</b>
Golf Tournament Sponsor					150.00	150.00		\$300.00
Guard - Sale of Equipment	425.00	160.00		1,535.00				\$2,120.00
Savings Account Interest			2.28			2.51		\$4.79
Uniforms - TShirts		59.38	514.84	19.52	40.00			\$633.74
Vending						237.00		\$237.00
Winter - T-shirt Sponsor				750.00	250.00	794.00		\$1,794.00
<b>Total Income</b>	<b>\$10,101.88</b>	<b>\$13,338.35</b>	<b>\$18,021.40</b>	<b>\$10,975.66</b>	<b>\$5,844.31</b>	<b>\$2,621.80</b>	<b>\$0.00</b>	<b>\$60,903.40</b>
GROSS PROFIT	<b>\$10,101.88</b>	<b>\$13,338.35</b>	<b>\$18,021.40</b>	<b>\$10,975.66</b>	<b>\$5,844.31</b>	<b>\$2,621.80</b>	<b>\$0.00</b>	<b>\$60,903.40</b>
Expenses								
AIA Competition Expense								\$0.00
AIA Fee						1,287.96		\$1,287.96
<b>Total AIA Competition Expense</b>						<b>1,287.96</b>		<b>\$1,287.96</b>
Award Banquet	396.00							\$396.00
Concessions - Homecoming				95.91				\$95.91
Cash to Start			200.00	-200.00				\$0.00
<b>Total Concessions - Homecoming</b>			<b>200.00</b>	<b>-104.09</b>				<b>\$95.91</b>
Contractors								\$0.00
Instructors	1,000.00			3,450.00	2,750.00	90.00		\$7,290.00
<b>Total Contractors</b>	<b>1,000.00</b>			<b>3,450.00</b>	<b>2,750.00</b>	<b>90.00</b>		<b>\$7,290.00</b>
Drill Writing - Fall Show	3,500.00							\$3,500.00
Golf Tournament				500.00				\$500.00
Indoor Expenses								\$0.00
Drill Writing - Guard						1,200.00		\$1,200.00
Drill Writing - Percussion		1,200.00				1,000.00		\$2,200.00
Music - Percussion		180.00						\$180.00
<b>Total Indoor Expenses</b>		<b>1,380.00</b>				<b>2,200.00</b>		<b>\$3,580.00</b>

Sherando High School Band Boosters

Profit and Loss  
July 1, 2023 - January 3, 2024

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	NOV 2023	DEC 2023	JAN 1-3, 2024	TOTAL
Instrument & Repair								\$0.00
Instrument Purchase - Percussion	2,501.93	645.85	424.32	248.90		198.00		\$4,019.00
<b>Total Instrument &amp; Repair</b>	<b>2,501.93</b>	<b>645.85</b>	<b>424.32</b>	<b>248.90</b>		<b>198.00</b>		<b>\$4,019.00</b>
Insurance	524.00		321.00					\$845.00
Krispy Kreme						2,602.50		\$2,602.50
Meals & Entertainment								\$0.00
Band Camp Meals		970.19						\$970.19
Pool Party		68.79						\$68.79
Tailgate			461.31					\$461.31
<b>Total Meals &amp; Entertainment</b>		<b>1,038.98</b>	<b>461.31</b>					<b>\$1,500.29</b>
Merchandise						787.99		\$787.99
Office Supplies & Software	30.00	30.00	30.00	30.00	30.00	30.00		\$180.00
Other Business Expenses			300.00					\$300.00
POS Machines	82.45	42.45	2.45	106.45	82.45	82.45		\$398.70
Props for Competitions		1,185.66	168.02					\$1,353.68
Guard Prop								\$0.00
Guard Prop - Silks		378.20			399.20	460.58		\$1,237.98
Guard Prop - Tarp				2,994.60				\$2,994.60
Poles, Gloves, Tape	1,086.75	163.55			320.20			\$1,570.50
<b>Total Guard Prop</b>	<b>1,086.75</b>	<b>541.75</b>		<b>2,994.60</b>	<b>719.40</b>	<b>460.58</b>		<b>\$5,803.08</b>
Percussion Floor	1,300.00							\$1,300.00
<b>Total Props for Competitions</b>	<b>2,386.75</b>	<b>1,727.41</b>	<b>168.02</b>	<b>2,994.60</b>	<b>719.40</b>	<b>460.58</b>		<b>\$8,456.76</b>
Safe Halloween			467.08		134.77			\$601.85
Concessions				278.72				\$278.72
Start Up Cash				0.00	200.00			\$200.00
<b>Total Safe Halloween</b>			<b>467.08</b>	<b>278.72</b>	<b>334.77</b>			<b>\$1,080.57</b>
Scholarship	4,000.00							\$4,000.00
Taxes & Licenses	6.00				100.85			\$106.85
Uncategorized Expense		14.10						\$14.10
Uniforms						69.44		\$69.44
Alterations				325.00				\$325.00
Drill Shoes		2,007.00						\$2,007.00
Guard	4,987.50							\$4,987.50
Guard Shoes		319.60						\$319.60
Make up		154.54						\$154.54
<b>Total Guard</b>	<b>4,987.50</b>	<b>474.14</b>						<b>\$5,461.64</b>
Instrument & Percussion Uniform	3,723.90							\$3,723.90
Show Shirt	2,785.50							\$2,785.50
<b>Total Uniforms</b>	<b>11,496.90</b>	<b>2,481.14</b>		<b>325.00</b>		<b>69.44</b>		<b>\$14,372.48</b>
Vending-items			76.74					\$76.74
<b>Total Expenses</b>	<b>\$25,924.03</b>	<b>\$7,359.93</b>	<b>\$2,450.92</b>	<b>\$7,829.58</b>	<b>\$4,017.47</b>	<b>\$7,808.92</b>	<b>\$0.00</b>	<b>\$55,390.85</b>
NET OPERATING INCOME	<b>\$ -15,822.15</b>	<b>\$5,978.42</b>	<b>\$15,570.48</b>	<b>\$3,146.08</b>	<b>\$1,826.84</b>	<b>\$ -5,187.12</b>	<b>\$0.00</b>	<b>\$5,512.55</b>
NET INCOME	<b>\$ -15,822.15</b>	<b>\$5,978.42</b>	<b>\$15,570.48</b>	<b>\$3,146.08</b>	<b>\$1,826.84</b>	<b>\$ -5,187.12</b>	<b>\$0.00</b>	<b>\$5,512.55</b>